

# Mihai Laurențiu Gioară



**Address:**  
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## Business Management and Development

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A motivated and dynamic professional with relevant experience in coordinating all key activities within a company. Proactive in attitude, driven, and capable of meeting deadlines and working under pressure while maintaining high quality standards. Detail-oriented with superior skills in analysis, planning, and implementation aimed at optimizing operations and maximizing profits.

### Key Skills:

- Operations Management
- Problem Solving
- Strategic Plan Execution
- Relationship Management
- Budget Management
- Effective Communication
- Project Management
- Employee Management
- Process Optimization

## Professional Experience

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2022 – present  
Cernavoda, Romania

### **CEO** **Nuclearelectrica SERV**

Nuclearelectrica Serv is a subsidiary of the National Company Nuclearelectrica, focusing on providing essential technical services, mainly in the context of the Cernavodă Nuclear Power Plant. Key activities are carried out in the plant's protected area and include: decontamination of this specific zone, characterization and processing of radioactive waste, maintenance of water and heating systems, upkeep of ventilation and air conditioning systems, IT technical support, as well as analysis, assessment, and development of simple engineering solutions.

- Devised and executed an internalization strategy for critical services at SNN (National Nuclear Power Company).
- Spearheaded the development and implementation of a diverse range of services within the NPP.
- Operationalized and executed a comprehensive business plan resulting in an exponential growth of employee count, from 30 to 500.
- Implemented a robust Quality Management System for all provided activities.
- Ensured compliance and authorization of activities in accordance with legal requirements.
- Successfully digitized workflows and implemented tailored working mechanisms to optimize efficiency and meet organizational needs.

## Professional Experience

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2021 – 2022

București, Romania

### Expert

#### Nuclearelectrica S.A.

Nuclearelectrica is a national company in Romania that deals with the production of electrical energy through nuclear power. The company operates the Cernavodă Nuclear Power Plant, which is the only source of nuclear energy in Romania. The Cernavodă plant is equipped with CANDU-type reactors (Canada Deuterium Uranium).

- ♦ Spearheaded the development of an innovative Service Contract Analysis Strategy aimed at facilitating seamless service internalization within the organization.
- ♦ Provided support to the Human Resources Department, delivering valuable insights and recommendations through meticulous analysis.
- ♦ Conducted a thorough analysis of the Professional Training Plan.

2018 – 2021

Bucharest, Romania

### Deputy General Manager

#### Municipal Energy Company Bucharest

The Bucharest Municipal Energy Company is an entity that is part of a group of municipal companies created by the Bucharest City Hall, with the purpose of managing and improving various local public services. This company is focused on the energy sector and is responsible for modernizing the district heating network of Bucharest Municipality and providing integrated maintenance services for the Bucharest City Hall, as well as its subordinates.

#### Professional Responsibilities:

- ♦ Coordinated and ensured optimal execution of the company's maintenance activities.
- ♦ Oversaw the operational coordination of modernization works for the heating network.
- ♦ Monitored the company's fulfillment of contractual obligations with clients.
- ♦ Developed the company's investment strategy through comprehensive market research.
- ♦ Led and coordinated multiple subordinate departments to achieve operational objectives.
- ♦ Played an active role in developing the revenue and expenditure budget in line with financial plans.
- ♦ Strategically allocated material and human resources to maximize results.
- ♦ Identified and addressed risks to avoid potential issues.
- ♦ Coordinated the development and implementation of work procedures for the activity sector.
- ♦ Cultivated strong relationships with clients, collaborators, authorities, and institutions.
- ♦ Continuously monitored the realization of plans approved by the board of directors.

#### Professional Achievements:

- ♦ Developed and led a team of 190 employees, starting from an initial number of 20.
- ♦ Motivated and supported employees to achieve high performance.
- ♦ Equipped the company with necessary equipment for optimal operations.
- ♦ Implemented innovative work procedures to maximize efficiency and deliver high-quality services.
- ♦ Designed workflows to reduce task time and optimize efficiency.
- ♦ Collaborated with the IT department to develop a real-time activity monitoring application.

## Professional Experience

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- ♦ Improved contract management and provided 24/7 support.
- ♦ Actively contributed to expanding the client portfolio through advantageous contract negotiations.
- ♦ Adapted procedures and trained staff to meet international standards.
- ♦ Successfully coordinated and completed major projects, managing material, financial, and human resources.

2015–2018

Bucharest, Romania

### **Advisor Bucharest Power Plants**

Electrocentrale București, also known as ELCEN, is the primary producer of thermal energy for the centralized heating system of Bucharest, Romania. The company operates several thermal power plants that provide thermal and electrical energy for residential homes, public institutions, and various commercial entities in the capital.

Professional Responsibilities:

- ♦ Maintaining open communication channels between various departments of the company.
- ♦ Monitoring the implementation of projects according to established standards and deadlines.
- ♦ Actively contributing to the achievement of the plan for producing thermal and electric energy.
- ♦ Participating in comprehensive audits, facilitating adherence to best practice principles.

Professional Achievements:

- ♦ Providing creative solutions for optimizing short and medium-term measure programs.
- ♦ Developing and coordinating the IT department, supporting digitalization projects of processes.
- ♦ Identifying new development opportunities in line with the company's growth strategy.

2013–2014

Bucharest, Romania

### **Deputy Mayor's Advisor Bucharest City Hall**

The Bucharest City Hall is the administrative institution that manages Romania's capital, Bucharest. It is responsible for local services management, including urban planning, public transportation, maintenance of streets and infrastructure, education, culture, social assistance, and environmental protection within the city.

- ♦ Offered comprehensive administrative support to ensure efficient operations of the Deputy Mayor's daily activities.
- ♦ Orchestrated the coordination and scheduling of agenda, meetings, and external trips, while meticulously preparing essential documents.
- ♦ Fostered consistent communication with affiliated institutions falling under the Deputy Mayor's purview.
- ♦ Proactively reported and addressed emerging concerns within the coordinated institutions.
- ♦ Created and curated materials for media engagements, while diligently monitoring

## Professional Experience

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daily press coverage.

- Oversaw the management of the official social media profile, while fostering regular engagement with the public.
- Regularly reported and resolved issues within the coordinated institutions to ensure smooth functioning.

## Education and Professional Development

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2022  
Cernavoda, Romania

**First Line Leadership**  
**INPO**

2020  
Bucharest

**Master's Degree**  
**University Hyperion**  
Leadership and Human Resource Management  
Human Resource Management in Construction Projects

2020  
Bucharest

**Management**  
**Cambridge Business Program**  
Certified manager

2017

**GDPR**  
**Professional Development Program**  
Personal Data Protection

01/2011 - 2015  
Bucharest, Romania

**Bachelor's Degree**  
**University Spiru Haret Bucharest**  
Faculty of Law and Public Administration

2012 - 2014  
Bucharest

**Master's Degree**  
**University of Bucharest**  
European and Romanian Politics

2008 - 2012  
Bucharest

**Bachelor's Degree**  
**University of Bucharest**  
Faculty of Political Science

Participation in various conferences and exhibitions relevant to the field of activity.