

Details of the economic-financial indicators provided in the revenue and expense budget and their distribution by quarters

thousand lei

0	1	INDICATORS	Row no.	Achieved in 2017	Provisions for the previous year 2018			Proposals for the current year 2019				%
					Approved according to OGAS no. 3/March 02, 2018	according to the resolution of the Board of Directors 211/26.11.2018	Achieved 2018	of which:				
								Q1	Q2	Q3	Year	
			3	3a	4	4a	5	6a	6b	6c	6	7
I.		<b>TOTAL REVENUES (L.2+L.22+L.28)</b>	1	2.008.606	2.143.627	2.239.290	2.276.047	712.030	1.257.122	1.852.711	2.463.671	108,2%
	1	<b>Operating revenues (L.3+L.8+L.9+L.12+L.13+L.14), of which:</b>	2	1.932.952	2.072.377	2.163.900	2.181.109	691.985	1.217.032	1.792.576	2.383.491	109,3%
	a)	<b>from sold production (L.4+L.5+L.6+L.7), of which:</b>	3	1.887.379	2.039.807	2.111.499	2.118.069	664.503	1.179.463	1.757.665	2.347.957	110,9%
	a1)	from the sale of products	4	1.884.723	2.038.656	2.110.445	2.116.971	664.250	1.178.944	1.756.915	2.346.185	110,8%
	a2)	from provided services	5	-	-	54	-	-	-	-	-	0,0%
	a3)	from royalties and rents	6	816	769	821	836	211	409	596	782	93,5%
	a4)	other revenues	7	1.840	382	179	262	42	110	154	990	377,6%
	b)	from the sale of commodities	8	12.558	10.926	11.640	11.676	3.222	5.660	8.833	12.077	103,4%
	c)	from operating subsidies and transfers related to the net turnover (L.10+L.11), of which:	9	-	-	-	-	-	-	-	-	0,0%
	c1)	subsidies, in compliance with the legal provisions in force	10	-	-	-	-	-	-	-	-	0,0%
	c2)	Transfers, in compliance with the legal provisions in force	11	-	-	-	-	-	-	-	-	0,0%
	d)	from the production of assets	12	2	-	421	370	-	-	-	-	0,0%
	e)	revenues related to the cost of the production in progress	13	14.872	4.777	5.955	14.468	18.380	22.399	12.938	6.686	46,2%
	f)	other operating revenues (L.15+L.16+L.19+L.20+L.21), of which:	14	18.142	16.867	34.385	36.526	5.880	9.510	13.141	16.771	45,9%
	f1)	from fines and penalties	15	1.714	120	19.556	19.613	30	60	90	120	0,6%
	f2)	from the sale of assets and other capital operations (L.18+L.19) of which:	16	90	2.363	270	2.235	2.250	2.250	2.250	2.250	100,7%
		- tangible assets	17	90	2.363	270	2.235	2.250	2.250	2.250	2.250	100,7%
		- intangible assets	18	-	-	-	-	-	-	-	-	0,0%
	f3)	from investment subsidies	19	14.386	14.372	14.376	14.481	3.593	7.185	10.778	14.371	99,2%
	f4)	from the capitalization of CO2 certificates	20	-	-	-	-	-	-	-	-	0,0%
	f5)	other revenues	21	1.952	12	183	197	8	15	23	30	15,2%
	2	<b>Financial revenues (L.23+L.24+L.25+L.26+L.27), of which:</b>	22	75.654	71.250	75.390	94.939	20.045	40.090	60.135	80.180	84,5%
	a)	from financial assets	23	-	-	-	-	-	-	-	-	0,0%
	b)	from financial investments	24	-	-	-	-	-	-	-	-	0,0%
	c)	from exchange rate differences	25	62.278	51.000	44.965	49.772	12.500	25.000	37.500	50.000	100,5%
	d)	from interests	26	13.373	20.200	30.271	45.165	7.545	15.090	22.635	30.180	66,8%
	e)	other financial revenues	27	3	50	154	1	-	-	-	-	0,0%
	3	<b>Extraordinary revenues</b>	28	-	-	-	-	-	-	-	-	0,0%
II		<b>TOTAL EXPENSES (Row 30 + Row 136 + Row 144)</b>	29	1.651.727	1.777.802	1.753.667	1.703.424	466.225	1.014.426	1.481.101	2.016.510	118,4%
	1	<b>Operating expenses (Row 31 + Row 79 + Row 86 + Row 120) of which:</b>	30	1.557.625	1.709.689	1.696.292	1.644.568	430.956	964.817	1.417.225	1.937.920	117,8%
	A.	<b>Expenses with goods and services (Row 32 + Row 40 + Row 46), of which:</b>	31	521.195	579.280	515.867	459.959	132.514	361.469	492.876	629.825	136,9%
	A1	<b>Inventory expenses (L.33+L.34+L.37+L.38+L.39), of which:</b>	32	278.449	325.807	301.380	272.712	80.140	239.758	310.398	379.144	139,0%
	a)	expenses with raw materials	33	122.184	113.126	112.941	101.992	38.046	71.867	98.475	119.608	117,3%
	b)	expenses with consumables, out of which:	34	48.566	53.306	52.499	47.002	14.899	33.662	44.763	59.146	125,8%
	b1)	expenses with spare parts	35	18.114	18.200	18.010	15.769	3.631	11.112	13.344	17.760	112,6%
	b2)	fuel expenses	36	2.396	2.958	3.024	2.506	2.396	3.496	4.063	5.622	224,3%
	c)	expenses regarding materials such as inventory items	37	638	3.872	2.722	1.118	982	2.624	3.361	4.692	419,7%
	d)	energy and water expenses	38	78.039	81.489	80.319	78.040	20.534	39.104	60.822	82.170	105,3%
	e)	commodity expenses	39	29.022	74.014	52.900	44.559	5.680	92.502	102.978	113.529	254,8%
	A2	<b>Expenses with services provided by third parties (L.41+L.42+L.45), of which:</b>	40	136.752	115.487	98.319	94.297	20.424	56.242	82.321	105.104	111,5%

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								Q1	Q2	Q3	Year	
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	a)	expenses with maintenance and repairs	41	123.888	97.857	85.743	81.426	17.106	49.395	71.616	90.557	111,2%
	b)	rent expenses (L.43+L.44) of which:	42	377	566	487	438	117	235	355	486	111,0%
	b1)	- to operators with full/majority state capital	43	182	238	230	222	59	118	179	251	112,8%
	b2)	- to operators with private capital	44	195	328	256	216	58	117	176	235	109,1%
	c)	insurance premiums	45	12.487	17.064	12.089	12.433	3.200	6.612	10.349	14.060	113,1%
	A3	Expenses with other services provided by third parties (L.47+L.48+L.50+L.57+L.62+L.63+L.67+L.68+L.69+L.78), of which:	46	105.994	137.985	116.168	92.949	31.951	65.469	100.158	145.577	156,6%
	a)	expenses with collaborators	47	-	-	-	-	-	-	-	-	0,0%
	b)	expenses with commissions and fees, of which:	48	4	469	504	97	105	287	391	491	504,9%
	b1)	expenses with legal consultancy	49	-	464	464	74	99	274	372	471	638,8%
	c)	entertainment, promotion and advertising expenses (L.51+L.53), of which:	50	575	628	762	693	230	500	678	911	131,5%
	c1)	hospitality expenses, of which:	51	289	363	523	454	143	296	372	503	110,8%
		- meal coupons related to Law 193/2006, as further amended	52	-	-	-	-	-	-	-	-	0,0%
	c2)	promotion and advertising expenses, of which:	53	286	265	239	239	87	204	306	408	170,9%
		- vouchers for promotion and advertising expenses, according to Law no. 193/2006, as further amended	54	-	-	-	-	-	-	-	-	0,0%
		- vouchers for marketing campaigns, market studies, promotion on existing or new markets, according to Law 193/2006, as further amended	55	-	-	-	-	-	-	-	-	0,0%
		- expenses with product promotion	56	-	-	-	-	-	-	-	-	0,0%
	d)	Sponsorship expenses, according to GEO no.2/2015 (L.58+L.59+L.61), of which:	57	106	179	587	364	2.714	5.428	8.142	10.856	2979,9%
	d1)	sponsorship expenses in the medical and health fields	58	40	72	32	7	1.086	2.171	3.257	4.342	62035,2%
	d2)	sponsorship expenses in education, social and sports fields, of which:	59	43	72	480	332	1.086	2.171	3.257	4.342	1306,7%
	d3)	- for sports clubs	60	-	-	10	-	-	-	-	-	0,0%
	d4)	sponsorship expenses for other actions and activities	61	23	35	75	25	543	1.086	1.628	2.171	8684,9%
	e)	expenses with the transportation of goods and persons	62	3.493	3.839	3.822	3.595	921	1.923	3.129	4.312	120,0%
	f)	expenses with travels, secondments, transfers, of which:	63	2.079	2.627	3.014	2.438	694	1.596	2.534	3.417	140,1%
		- per diem expenses (L.65+L.66) of which:	64	522	527	489	498	238	462	734	1.029	206,8%
		- internal	65	171	236	171	170	125	254	400	572	337,4%
		- external	66	351	291	318	328	112	208	334	457	139,2%
	g)	postal expenses and telecommunications taxes	67	613	691	691	584	190	381	624	832	142,6%
	h)	expenses with banking and assimilated services	68	406	334	502	555	157	320	478	632	113,8%
	i)	other expenses with services provided by third parties, of which:	69	31.116	31.784	26.363	23.742	7.531	15.210	22.872	30.584	128,8%
	i1)	insurance and security expenses	70	8.856	7.679	6.628	6.328	1.786	3.619	5.445	7.236	114,4%
	i2)	expenses with the maintenance and operation of computing technology	71	21.062	22.396	18.271	15.979	4.723	9.846	15.159	20.546	128,6%
	i3)	expenses with professional training	72	1.128	1.294	1.320	1.318	842	1.513	1.988	2.470	187,5%
	i4)	expenses with the reassessment of tangible and intangible expenses, of which:	73	-	-	-	-	132	133	133	134	0,0%
		-related to goods from the public domain	74	-	-	-	-	-	-	-	-	0,0%
	i5)	expenses with services provided by branches	75	-	-	-	-	-	-	-	-	0,0%
	i6)	expenses with the recruitment and hiring of management personnel according to emergency government ordinance 109/2011	76	-	350	31	20	-	-	-	-	100,0%
	i7)	expenses with tender procedure announcements and other announcements	77	70	64	112	98	49	99	148	197	200,9%
	j)	other expenses	78	67.602	97.435	79.925	60.882	19.408	39.824	61.310	93.542	153,6%
	B	Expenses with fees, taxes and assimilated payments (L.80+L.81+L.82+L.83+L.84+L.85), of which:	79	153.187	154.349	154.177	164.122	37.586	75.168	112.749	206.992	126,1%
	a)	expenses with the tax for the activity of operating mineral resources	80	-	-	-	-	-	-	-	-	0,0%
	b)	expenses with the royalty for the concession of public assets and mineral resources	81	-	-	-	-	-	-	-	-	0,0%
	c)	expenses with the license tax	82	-	-	-	-	-	-	-	-	0,0%
	d)	expenses with the authorization tax	83	9.932	9.941	9.938	9.937	2.483	4.964	7.448	9.932	100,0%

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	e)	expenses with the environment tax	84	96.815	98.531	98.387	97.357	24.419	48.838	73.256	97.712	100,4%
	f)	expenses with other taxes and duties	85	46.440	45.877	45.852	56.828	10.684	21.366	32.045	99.348	174,8%
	<b>C. Personnel expenses (L.87+L.100+L.104+L.113), of which:</b>		86	320.399	428.509	393.734	394.399	108.308	240.472	361.527	451.679	114,5%
	C0	<b>Salary expenses (L.88+L.92)</b>	87	242.708	389.311	362.303	360.601	97.656	218.214	327.194	408.475	113,3%
	C1	<b>Salaries (L.89+L.90+L.91), of which:</b>	88	222.792	351.926	330.447	330.445	91.019	188.219	290.024	360.358	109,1%
		a) Base salaries	89	160.921	245.756	224.277	245.776	61.605	125.673	197.135	246.418	100,3%
		b) bonuses, premiums and other extra payments related to the base salary (according to CCM)	90	56.099	78.075	78.074	73.599	24.162	52.042	77.134	92.932	126,3%
		c) other extra payments (according to CCM)	91	5.772	28.095	28.095	11.070	5.252	10.504	15.755	21.007	189,8%
	C2	<b>Bonuses (L.93+L.96+L.97+L.98+ L.99), of which:</b>	92	19.916	37.385	31.856	30.157	6.637	29.995	37.170	48.117	159,6%
		a) social expenses provided under art. 25 of Law no. 227/2015 on the fiscal code*), as further amended and supplemented, out of which:	93	7.680	12.431	7.010	7.035	3.422	8.237	13.892	18.018	256,1%
		- nursery coupons according to Law 193/2006, as further amended;	94	-	-	-	-	-	-	-	-	0,0%
		- vouchers for social expenses according to Law 193/2006, as further amended;	95	-	-	-	-	-	-	-	-	0,0%
		b) meal coupons;	96	3.215	542	537	423	143	287	430	574	135,6%
		c) vacation vouchers;	97	-	4.180	4.180	3.700	-	666	666	4.705	127,2%
		d) expenses with the employees' participation in the profit obtained in the previous year	98	3.793	13.265	13.265	13.242	-	16.000	16.000	16.000	120,8%
		e) other expenses according to CCM.	99	5.228	6.967	6.863	5.757	3.072	4.805	6.181	8.820	153,2%
	C3	<b>Other personnel expenses (L.101+L.102+L.103), of which:</b>	100	1.195	1.606	1.606	1.200	-	-	-	-	0,0%
		a) expenses with compensations for early release of personnel	101	-	-	-	-	-	-	-	-	0,0%
		b) expenses with the salary rights payable based on judgments	102	-	-	-	-	-	-	-	-	0,0%
		c) salary expenses related to restructuring, privatization, receiver, other commissions and committees	103	1.195	1.606	1.606	1.200	-	-	-	-	0,0%
	C4	<b>control authorities, commissions and committees (L.105+L.108+L.111+ L.112), of which:</b>	104	3.239	2.550	2.919	2.838	1.385	3.095	4.805	6.515	229,6%
		a) for managers/management	105	1.927	1.595	1.963	1.933	977	2.279	3.581	4.884	252,7%
		- fixed component	106	644	1.595	1.715	1.685	423	749	1.074	1.400	83,1%
		- variable component	107	1.283	-	248	248	554	1.530	2.507	3.484	1406,8%
		b) for the Board of Directors / Supervision Board, of which:	108	1.311	955	956	905	408	816	1.224	1.632	180,3%
		- fixed component	109	707	955	956	905	204	408	612	816	90,2%
		- variable component	110	605	-	-	-	204	408	612	816	0,0%
		c) for GAS and auditors	111	-	-	-	-	-	-	-	-	0,0%
		d) for other commissions and committees created according to the law	112	-	-	-	-	-	-	-	-	0,0%
	C5	<b>Expenses with contributions payable by the employer</b>	113	73.258	35.042	26.907	29.760	9.267	19.163	29.528	36.689	123,3%
		<b>D. Other operating expenses (L.115+L.118+L.119+L.120+L.121+L.122), of which:</b>	114	562.844	547.550	632.513	626.089	152.548	287.707	450.073	649.424	103,7%
	a)	Expenses with increases and penalties (L.122+L.123), of which:	115	618	100	109	15	15	30	45	60	391,0%
		- to the general consolidated budget	116	222	-	11	6	3	6	9	12	211,3%
		- to other creditors	117	397	100	99	10	12	24	36	48	496,5%
	b)	expenses regarding assets	118	51	2.250	2.250	2.756	2.250	2.250	2.250	2.250	81,6%
	c)	expenses related to transfers for personnel payments	119	-	-	-	-	-	-	-	-	0,0%
	d)	other expenses	120	44.399	48.225	41.899	30.004	7.185	19.457	31.618	44.781	149,3%
	e)	expenses with the amortization of tangible and intangible assets	121	486.614	500.800	545.708	544.521	136.842	274.292	415.186	553.410	101,6%
	f)	adjustments and impairments for value losses and provisions (L.123- L.126), of which:	122	31.161	3.825	42.546	48.792	6.256	8.322	974	48.923	100,3%
	f1)	expenses with adjustments and provisions	123	61.209	43.426	94.644	89.616	11.822	21.430	37.512	92.546	103,3%
	f1.1)	- provisions regarding the employees' participation in profits	124	13.265	16.000	16.000	16.000	4.675	9.350	14.025	18.700	116,9%
	f1.2)	- provisions in relation to the mandate contract	125	630	-	-	-	-	-	-	-	0,0%
	f2)	revenues from provisions and adjustments for depreciation or value losses, of which:	126	30.048	47.251	52.098	40.824	5.566	29.752	36.537	43.623	106,9%



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9		Outstanding receivables, out of which::	165	2.555	1.500	1.500	469	-	-	-	460	-
		- from operators with full/majority state capital	166	-	-	-	-	-	-	-	-	-
		- from operators with private capital	167	-	-	-	469	-	-	-	460	-
		- from the state budget	168	-	-	-	-	-	-	-	-	-
		- from the local budget	169	-	-	-	-	-	-	-	-	-
		- from other entities	170	-	-	-	-	-	-	-	-	-
10		Credits for financing current activities (reimbursable balance)	171	-	-	-	-	-	-	-	-	-

\*) within the limit provided under art. 25 par. 3 let. b from Law no. 227/2015 on the fiscal code, as further amended and supplemented

\*\*) The amounts that are not calculated when ascertaining the increase of the average monthly gross earnings, provided in the state budget annual law, are distinctly shown

CHIEF EXECUTIVE OFFICER  
COSMIN GHITA

CHIEF FINANCIAL OFFICER  
ADRIAN GABRIEL DUMITRACHE