

Ministry of Energy
 Economic Operator: SN Nuclearelectrica SA
 Office/Address: 65 Polonă Street, Sector 1, Bucharest
 Sole registration code: RO10874881

Annex no. 2

Breakdown of the economic and financial indicators provided in the income and expenditures budget and distribution per quarters

thousands lei

0	1	2	3	4	5	Proposals for 2018 out of which:			
						6a	6b	6c	6
				Achieved 2016	Approved acc. to AGOA Dec. no. 1/29.03.2017	Quarter I	Quarter II	Quarter III	Year
I.		TOTAL INCOME (Ln.2+ Ln.22+ Ln.28)	1	1,767,964	1,816,729	589,894	1,042,461	1,577,633	2,143,627
		Total operation income (Ln.3+ Ln.8+ Ln.9+ Ln.12+ Ln.13+ Ln.14), of which	2	1,677,973	1,718,844	572,139	1,006,821	1,524,138	2,072,377
	a)	from sales (Ln.4+ Ln.5+ Ln.6+ Ln.7), of which:	3	1,621,547	1,684,394	555,386	982,671	1,501,309	2,039,807
	a1)	from product sales	4	1,620,752	1,683,539	555,056	982,053	1,500,421	2,038,656
	a2)	from service provision	5	-	-	-	-	-	-
	a3)	from royalties and leases	6	470	570	234	427	601	769
	a4)	other income	7	325	285	96	191	287	382
	b)	from merchandise sales	8	26,861	13,971	2,857	5,196	8,030	10,926
	c)	from subsidies and operation transfers corresp. to net turnover (Ln.10+Ln.11), of which:	9	-	-	-	-	-	-
	c1)	subsidies, acc. to current legal provisions	10	-	-	-	-	-	-
	c2)	transfers, acc. to current legal provisions	11	-	-	-	-	-	-
	d)	from own work capitalized	12	-	-	-	-	-	-
	e)	income corresp. to cost for work in progress	13	12,258	4,875	10,270	11,702	3,921	4,777
	f)	other operation income (Ln.15+Ln.16+Ln.19+Ln.20+Ln.21), of which:	14	17,307	15,603	3,626	7,252	10,878	16,867
	f1)	from fines and penalties	15	2,608	1,120	30	60	90	120
	f2)	from asset sale and other capital operations (Ln.18+Ln.19), of which:	16	89	50	-	-	-	2,363
		- tangible assets	17	89	50	-	-	-	2,363
		- intangible assets	18	-	-	-	-	-	-
	f3)	from investment subsidies	19	14,384	14,373	3,593	7,186	10,779	14,372
	f4)	from the recovery of CO2 certificates	20	-	-	-	-	-	-
	f5)	other income	21	225	60	3	6	9	12
2		Financial income (Ln.23+Ln.24+Ln.25+Ln.26+Ln.27), of which:	22	89,991	97,885	17,755	35,640	53,495	71,250
	a)	from financial assets	23	-	-	-	-	-	-
	b)	from financial investments	24	-	-	-	-	-	-
	c)	from diff. in the exchange rate	25	75,495	84,285	12,710	25,490	38,290	51,000
	d)	from interests	26	14,435	13,600	5,045	10,100	15,155	20,200
	e)	other financial income	27	60	-	-	50	50	50
3		Extraordinary income	28	-	-	-	-	-	-
II		TOTAL EXPENSES (Ln.30+Ln.136+Ln.144)	29	1,637,600	1,746,495	405,702	890,112	1,308,736	1,777,802

1	Operation expenses (Ln.31+Ln.79+Ln.86+Ln.120), of which:	30	1,518,605	1,643,677	388,602	856,059	1,257,683	1,709,689
A	Assets and services expenses (Ln.32+Ln.40+Ln.46), of which:	31	554,086	617,497	130,163	313,834	441,814	579,280
A1	Stock expenses (Ln.33+Ln.34+Ln.37+Ln.38+Ln.39), of which:	32	306,250	341,754	78,921	176,552	247,080	325,807
a)	raw material expenses	33	140,397	126,261	31,786	61,822	85,705	113,126
b)	consumable materials expenses, of which:	34	56,824	58,289	11,264	30,098	39,751	53,306
	b1) spare parts expenses	35	21,244	20,711	2,556	11,583	13,390	18,200
	b2) fuel expenses	36	2,386	2,808	747	1,485	2,217	2,958
c)	expenses for inventory materials	37	536	2,500	286	1,460	2,212	3,872
d)	expenses for electricity and water	38	75,624	80,043	20,552	39,307	60,632	81,489
e)	expenses for merchandise	39	32,869	74,662	15,034	43,866	58,780	74,014
A2	Expenses for third parties services (Ln.41+Ln.42+Ln.45), of which:	40	139,071	145,472	17,765	68,572	93,151	115,487
a)	expenses for maintenance and repairs	41	126,128	131,166	13,358	59,757	79,929	97,857
b)	expenses for leases (Ln.43+Ln.44) of which:	42	466	456	142	283	424	566
	b1) - for full/partial state capital operators	43	123	126	60	119	179	238
	b2) - for private capital operators	44	343	330	82	164	246	328
c)	Insurance premiums	45	12,477	13,849	4,266	8,532	12,798	17,064
A3	Other third party services expenses (Ln.47+ Ln.48+ Ln.50+ Ln.57+ Ln.62+ Ln.63+ Ln.67+ Ln.68+ Ln.69+ Ln.78), of which:	46	108,765	130,272	33,478	68,710	101,583	137,985
a)	collaborators expenses	47	-	-	-	-	-	-
b)	commission and wage expenses, of which:	48	15	1,988	117	235	352	469
	b1) legal advice expenses	49	-	1,970	116	232	348	464
c)	protocol expenses, commercials and advertisement (Ln.51+Ln.53), of which:	50	332	627	157	315	469	628
	c1) Protocol expenses, of which:	51	176	312	90	183	270	363
	- gift cards acc. to Law no. 193/2006, with subsequent amendments	52	-	-	-	-	-	-
	c2) commercial and advertisement expenses, of which:	53	156	315	66	133	199	265
	- gift cards for commercial and advertisement, acc. to Law no.193/2006, with subsequent amendments	54	-	-	-	-	-	-
	- gift cards for marketing campaigns, market study, advertisement on current and new markets, acc. to the Law no.193/2006, with subsequent amendments	55	-	-	-	-	-	-
	- product promoting expenses	56	-	-	-	-	-	-
d)	Sponsorship exp., acc. to E.G.O. no.2/2015 (Ln.58+ Ln.59+ Ln.61), of which:	57	63	107	45	90	134	179
	d1) Sponsorship exp. In the medical and health field	58	28	43	18	36	54	72
	d2) Sponsorship exp. In education, training, social and sports fields, of which:	59	-	43	18	36	54	72
	d3) - for sports clubs	60	-	43	18	36	26	35
	d4) sponsorship exp. for other actions and activities	61	35	21	25	50	75	100
e)	asset and people transportation	62	3,809	4,144	972	1,947	2,906	3,839
f)	travelling, assignment, transfer exp., of which:	63	1,658	2,553	555	1,271	2,007	2,627
	- per diem expenses (Ln.65+Ln.66), of which:	64	514	615	99	270	420	527
	-internal	65	191	244	47	130	193	236
	-external	66	322	371	53	140	228	291
g)	postal exp. and telecommunication taxes	67	629	791	155	362	517	691
h)	banking and assimilated services expenses	68	403	449	103	187	260	334
i)	other expenses for third parties services, of which:	69	34,873	38,528	9,052	17,736	24,827	31,784
	i1) insurance and security expenses	70	8,688	8,765	1,865	3,800	5,720	7,679
	i2) computer technology maintenance and operation expenses	71	24,890	28,065	6,693	13,269	17,969	22,396
	i3) professional training expenses	72	1,113	1,490	129	285	740	1,294

	i4) tangible and intangible assets reevaluation expenses, of which:	73	123	-	-	-	-	-
	- for public assets	74	-	-	-	-	-	-
	i5) branches performance expenses	75	-	-	-	-	-	-
	i6) expenses for recruitment and allocation of leadership personnel acc. to the EGO no. 109/2011	76	-	136	350	350	350	350
	i7) tender and other notices expenses	77	61	73	16	32	48	64
	j) other expenses	78	66,983	81,085	22,321	46,569	70,111	97,435
B	Contribution, taxes and other duties expenses (Ln.80+ Ln.81+ Ln.82+ Ln.83+ Ln.84+ Ln.85), of which:	79	146,953	148,940	27,325	54,595	81,869	154,349
	a) mineral resources operation activity expenses	80	-	-	-	-	-	-
	b) royalty exp. for exploiting public assets and mineral resources	81	-	-	-	-	-	-
	c) license tax expenses	82	-	-	-	-	-	-
	d) authorization tax expenses	83	9,924	9,928	2,485	4,971	7,456	9,941
	e) environment tax expenses	84	93,203	95,678	24,672	49,285	73,906	98,531
	f) other taxes and compensation expenses	85	43,826	43,334	168	340	507	45,877
	C. Personnel expenses (Ln.87+Ln.100+Ln.104+Ln.113), of which:	86	302,559	324,343	98,464	231,928	342,708	428,509
C0	Wage expenses (Ln.88+ Ln.92)	87	228,391	244,907	90,969	211,972	313,610	389,311
C1	Wage expenses (Ln.89+Ln.90+Ln.91), of which:	88	214,799	222,799	85,391	188,443	285,849	351,926
	a) basic wages	89	157,470	159,184	61,439	125,335	196,605	245,756
	b) bonuses, premiums and other royalties for the basic wage (according to the CLA)	90	54,748	61,091	20,299	43,722	64,802	78,075
	c) other royalties (according to CLA)	91	2,581	2,524	3,652	19,386	24,443	28,095
C2	Bonuses (Ln.93+Ln.96+Ln.97+Ln.98+ Ln.99), of which:	92	13,592	22,108	5,578	23,529	27,761	37,385
	a) social exp. from art.25 of the Law no. 227/2015 regarding the Fiscal code*), with subsequent amendment and additions, of which:	93	3,947	7,870	3,123	6,188	9,201	12,431
	nursery tickets, acc. to Law no. 193/2006, with subsequent amendments;	94	-	-	-	-	-	-
	gift cards for social exp. according to Law no. 193/2006, with subsequent amendments;	95	-	-	-	-	-	-
	b) meal tickets;	96	297	513	135	271	406	542
	c) vacation tickets;	97	-	3,075	-	-	-	4,180
	d) expenses for employees' participation to profit from previous year	98	3,559	3,793	-	13,265	13,265	13,265
	e) other expenses acc. to the CLA	99	5,788	6,857	2,320	3,805	4,889	6,967
C3	Other personnel expenses (Ln.101+Ln.102+Ln.103), of which:	100	995	1,036	401	803	1,204	1,606
	a) compensation payments exp. for personnel layoff	101	-	-	-	-	-	-
	b) wage rights exp. based on legal decisions	102	-	-	-	-	-	-
	c) wage expenses for restructuring, privatization, special administrator, other commissions and committees	103	995	1,036	401	803	1,204	1,606
C4	Exp. for the mandate and other leadership and control authorities, commissions, committees (Ln.105+Ln.108+Ln.111+ Ln.112), of which:	104	2,841	3,514	616	1,254	1,902	2,550
	a) for managers/directorship	105	1,963	2,068	378	776	1,186	1,595
	- fix component	106	578	590	378	776	1,186	1,595
	- variable component	107	1,385	1,478	-	-	-	-
	b) for the BoD/supervision committee, of which:	108	878	1,446	239	478	716	955
	- fix component	109	290	668	239	478	716	955
	- variable component	110	588	778	-	-	-	-
	c) for GMS and censors	111	-	-	-	-	-	-
	d) for other commissions and committees acc. to the law	112	-	-	-	-	-	-
C5	Expenses on contributions due by the employer	113	70,332	74,887	6,477	17,899	25,991	35,042

Translation from Romanian into English

	D. Other operation expenses (Ln.115+ Ln.118+ Ln.119+ Ln.120+ Ln.121+ Ln.122), of which:	114	515,007	552,897	132,649	255,701	391,291	547,550
	a) Increase and penalty expenses (Ln.122+Ln.123), of which:	115	1,090	50	30	58	79	100
	- to the general consolidated budget	116	45	-	-	-	-	-
	- to other creditors	117	1,045	50	30	58	79	100
	b) fixed assets expenses	118	14	500	-	-	-	2,250
	c) personnel transfer payment expenses	119	-	-	-	-	-	-
	d) other expenses	120	28,534	32,218	9,004	20,468	33,591	48,225
	e) tangible and intangible write-off costs	121	481,290	494,215	123,750	247,700	373,470	500,800
	f) adjustments and depreciations for value drop and provisions (Ln.129-Ln.131), of which:	122	4,078	25,914	- 135	- 12,524	- 15,848	- 3,825
	f1) adjustments and provisions expenses	123	22,860	32,261	5,107	16,013	21,220	43,426
	f.1.1) -provisions for employees' income participation	124	3,793	4,447	-	-	-	16,000
	f1.2) - provisions regarding mandate agreement	125	1,730	834	-	-	-	-
	f2) Provisions and adjustments income for depreciation or value drop, of which:	126	18,782	6,348	5,241	28,537	37,068	47,251
	f2.1) provisions cancelation (Ln.128+Ln.129+Ln.130), of which	127	18,782	6,348	5,241	28,537	37,068	47,251
	- from employees' participation to profit	128	3,589	3,793	-	13,265	13,265	13,265
	- from tangible and current assets depreciation	129	10,302	-	-	-	-	1,855
	- other provisions income	130	4,892	2,555	5,241	15,272	23,803	32,131
2	Financial expenses (Ln.132+Ln.135+Ln.138), of which:	131	118,995	102,818	17,100	34,053	51,053	68,113
	a) Interest expenses, of which:	132	7,384	6,411	1,387	2,773	4,160	5,546
	a1) for investment credits	133	7,384	6,411	1,387	2,773	4,160	5,546
	a2) for current activity credits	134	-	-	-	-	-	-
	b) Exchange rate difference expenses, of which:	135	89,594	77,002	13,075	26,149	39,224	52,299
	b1) for investment credits	136	89,594	77,002	8,718	17,437	26,155	34,873
	b2) for current activity credits	137	-	-	-	-	-	-
	c) other Financial expenses	138	22,017	19,405	2,639	5,131	7,669	10,268
3	Extraordinary expenses	139	-	-	-	-	-	-
III	GROSS RESULT (profit/loss) (Ln.1-Ln.29)	140	130,364	70,234	184,192	152,349	268,897	365,825
	Non-taxable income	141	42,703	11,174	15,490	30,981	46,471	61,962
	Fiscally non-deductible expenses	142	97,949	80,020	34,273	68,547	102,820	137,094
IV	INCOME TAXES	143	29,698	22,253	32,476	30,386	52,039	70,553
V	SUBSTANTIATION DATA							
1	Total operation income, of which: (Ln. 2)	144	1,677,973	1,718,844	572,139	1,006,821	1,524,138	2,072,377
	a) subsidy and transfer revenues	145	-	-	-	-	-	-
	b) other income that is not taken into account in the determination of labor productivity, according to the Annual Budget Law	146	-	-	-	-	-	-
2	Wage-type expenses (Ln.87)	147	228,391	244,907	90,969	211,972	313,610	389,311
	a) Increases of the average gross earnings per employee due to the increase of the guaranteed gross minimum base salary at country level and other salary expenses for the staff under these regulations	148	-	-	-	-	-	-
	b) Amount representing the increase of the salary expenses related to their compensation over 2018, determined by salary increases and/or increase in the number of personnel in 2017	149	-	-	255	511	766	1,021
	c) Amount representing the increase of the salary expenses following the modification of the legislation regarding mandatory social expenses	150	-	-	11,978	23,956	35,934	47,913
3	Wage expenses (Ln.88)	151	214,799	222,799	85,391	188,443	285,849	351,926

4		No. of estimated personnel at the end of the year	152	2,042	2,050	2,200	2,200	2,200	2,200
5		Average no. of employees	153	2,008	2,015	2,150	2,150	2,150	2,150
6	a)	Average monthly wage per employee (lei/person) determined based on wage exp. (Ln.147 – ln. 93* -ln. 98)/Ln.153)/12*1000	154	9,167	9,646	x	x	x	14,094
	b)	Average monthly wage per employee (lei/person) determined b) based on wage expenses recalculated according to the Annual Budget Law	155	9,167	9,646	x	x	x	12,340
7	a)	Labor efficiency in value units per total average personnel (lei thousands /person) (Ln.2/Ln.153)	156	836	853	x	x	x	975
	b)	Labor efficiency in value units per total average personnel recalculated according to the Annual Budget Law	157	836	853	x	x	x	975
	c)	Labor efficiency in physical units per total average personnel (quantity of finished products/person) $W=QPF/Ln.153$	158	x	x	x	x	x	x
	c1)	Labor efficiency calculation elements in physical units, of which	159	x	x	x	x	x	x
		- quantity of finished products (QPF)	160	x	x	x	x	x	x
		- average price (p)	161	x	x	x	x	x	x
		- value=QPF x p	162	x	x	x	x	x	x
		- share in total operation income = Ln.159/Ln.2	163	x	x	x	x	x	x
8		Outstanding payments	164	-	-	-	-	-	-
9		Outstanding receivables, of which	165	6,047	-	-	-	-	10,000
		- from full/majority state capital operators	166	-	-	-	-	-	-
		- from private capital operators	167	6,047	-	-	-	-	10,000
		- from the state budget	168	-	-	-	-	-	-
		- from the local budget	169	-	-	-	-	-	-
		- from other entities	170	-	-	-	-	-	-
10		Credits For financing current activity (balance to be reimbursed)	171	-	-	-	-	-	-

*) Within the limit provided at art. 25 paragraph 3 letter b of the Law no. 227/2015 regarding the Fiscal Code, with subsequent amendments and additions.

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