

Breakdown of the economic and financial indicators provided in the budget of revenues and expenses

thousand lei

0	1	INDICATORS	Row no.	Preliminary for previous year 2014			Proposals for current year 2015	%
				Approved		Preliminary/Achieved	Proposals	7=6/5
				As per GD/Common decision	Rectified as per BoD decision			
2	3	4	4a	5	6	7		
I.		TOTAL REVENUES (row 2+row22+row28)	1	1.822.163	1.911.900	1.908.943	1.883.905	98,69%
	1	Total operating revenues (row3+row8+row9+row12+row13+row14), out of which:	2	1.746.163	1.816.253	1.811.989	1.804.639	99,59%
	a)	sold production (Row4+Row5+Row6+Row7), out of which:	3	1.627.056	1.685.316	1.686.833	1.680.490	99,62%
	a1)	sale of goods	4	1.625.246	1.683.506	1.685.110	1.678.613	99,61%
	a2)	services provided	5	-	-	-	-	-
	a3)	royalties and rent	6	540	540	497	540	108,71%
	a4)	other income	7	1.270	1.270	1.226	1.337	109,08%
	b)	from sale of merchandise	8	105.674	109.974	109.281	109.604	100,30%
	c)	from subsidies and operation transfers related to the net turnover (row10+ row11), out of which:	9	-	-	-	-	-
	c1)	subsidies, as per the legal provisions in force	10	-	-	-	-	-
	c2)	transfers, as per the legal provisions in force	11	-	-	-	-	-
	d)	from production of assets	12	-	4	48	-	-
	e)	income related to the cost of work in progress	13	-	-	(807)	-	-
	f)	other operating revenues (row15+row16+row19+row20+row21), out of which:	14	13.433	20.959	16.634	14.545	87,44%
	f1)	from fines and penalties	15	-	1.035	1.577	-	-
	f2)	from sale of assets and other capital operations (row18+row19), out of which	16	5.400	5.400	235	200	84,94%
		- tangible assets	17	5.400	5.400	235	200	84,94%
		- intangible assets	18	-	-	-	-	-
	f3)	from subsidies for investments	19	8.033	14.380	14.547	14.345	98,61%
	f4)	from the capitalization of CO2 certificates	20	-	-	-	-	-
	f5)	other revenues	21	-	144	275	-	-
	2	Financial revenues (row23+row24+row25+row26+row27), out of which:	22	76.000	95.647	96.954	79.266	81,76%
	a)	from financial assets	23	-	-	-	-	-
	b)	from financial investments	24	-	-	-	-	-
	c)	from foreign exchange	25	45.800	65.000	67.072	65.000	96,91%
	d)	from interests	26	30.000	30.000	29.350	14.065	47,92%
	e)	other financial income	27	200	647	532	200	37,63%
	3	Extraordinary revenues	28	-	-	-	-	-
II		TOTAL EXPENSES (row30+row136+row144)	29	1.782.525	1.787.629	1.752.701	1.840.494	105,01%

1	Operating expenses (row31+row79+row86+row120), out of which:	30	1.708.061	1.713.165	1.635.381	1.746.893	106,82%
	A. Expenses for goods and services (row32+row40+row46), out of which:	31	728.616	706.198	633.232	737.987	116,54%
A1	Expenses relating to inventories (row33+row34+row37+row38+row39), out of which:	32	436.111	412.364	374.725	442.780	118,16%
a)	Raw materials expenses	33	120.467	125.844	121.539	127.148	104,62%
b)	Consumables expenses, of which	34	60.162	68.462	62.647	69.578	111,06%
b1)	spare parts expenses	35	22.593	29.093	24.749	29.250	118,19%
b2)	fuel expenses	36	3.280	4.280	4.236	4.633	109,37%
c)	Expenses related to small inventory	37	1.603	1.603	945	1.470	155,54%
d)	Electricity and water	38	80.455	79.455	75.976	78.926	103,88%
e)	Goods	39	173.424	137.000	113.619	165.659	145,80%
A2	Expenses related to services provided by third parties (row41+row42+row45), out of which:	40	158.575	158.575	141.691	163.979	115,73%
a)	Maintenance and repair expenses	41	144.831	144.831	129.349	147.564	114,08%
b)	rental expenses (row43+row44), out of which:	42	650	650	629	636	101,20%
b1)	- to the fully state owned operators or where the state is the major shareholder	43	134	134	113	124	109,98%
b2)	- to private capital operators	44	516	516	516	512	99,28%
c)	Insurance premiums	45	13.094	13.094	11.714	15.779	134,70%
A3	Expenses with other third parties services (row47+row48+row50+row57+row62+row63+row67+ row68+row69+row78), out of which:	46	133.930	135.259	116.815	131.228	112,34%
a)	Externally contracted manpower	47	-	-	-	-	-
b)	Expenses related to commissions and fees, out of which:	48	3.774	2.574	823	2.426	294,73%
b1)	expenses related to legal assistance	49	3.370	2.170	820	2.020	246,35%
c)	expenses for entertaining, promotion and advertising (row51+row53), out of which:	50	334	363	434	438	101,03%
c1)	protocol expenses, out of which:	51	134	163	159	163	102,82%
	- gift tickets as per Law no. 93/2006, with the subsequent modifications	52	-	-	-	-	-
c2)	promotion and advertising expenses, out of which:	53	200	200	275	275	100,00%
	- gift tickets for expenses related to advertising and promotion expenses, as per the Law no. 193/2006, with the subsequent amendments	54	-	-	-	-	-
	- gift tickets for marketing campaigns, market research, promotion on existing and new markets, as per Law no. 193/2006, with the subsequent modifications	55	-	-	-	-	-
	- expenses for promoting products	56	-	-	-	-	-
d)	Sponsorship expenses (row58+row59+row60+row61), out of which:	57	107	107	107	107	100,05%
d1)	Sports club sponsorship expenses	58	-	40	40	5	12,50%
d2)	Religious establishments sponsorship expenses	59	-	5	5	5	100,00%
d3)	Expenses related to humanitarian and social aid	60	-	7	7	50	675,68%
d4)	Other sponsorship expenses	61	107	55	55	47	86,16%
e)	Expenses related to transport of goods and personnel	62	5.064	5.124	4.580	5.070	110,69%
f)	Travel expenses and transfer, out of which:	63	1.313	1.657	1.638	1.667	101,77%
	- Per diem expenses (row65+row66), out of which:	64	430	580	465	592	127,28%
	-internal	65	198	273	220	279	126,89%
	-external	66	232	307	245	313	127,63%
g)	Mailing and telecommunications expenses	67	1.356	1.356	1.260	1.640	130,15%
h)	Bank commissions and assimilated charges	68	626	626	519	532	102,51%
i)	Other expenses related to services provided by third parties, out of which:	69	46.699	47.295	35.093	43.008	122,55%

	i1)	expenses related to security and protection services	70	9.382	9.382	8.832	9.324	105,58%
	i2)	expenses related to maintenance and operation of the computer systems	71	26.230	26.230	20.217	27.145	134,27%
	i3)	expenses related to personnel training	72	6.765	6.765	5.777	6.217	107,61%
	i4)	expenses related to the reevaluation of the tangible and non-tangible assets, of which:	73	235	100	68	70	102,34%
		- related to the public domain goods	74	-	-	-	-	-
	i5)	expenses related to the operation of the subsidiaries	75	-	-	-	-	-
	i6)	expenses related to the recruitment and selection of the management in accordance with OUG 109/2011	76	-	117	106	117	110,00%
	i7)	expenses related to the announcements for bids and other announcements	77	31	150	93	135	145,51%
	j)	other expenses	78	74.657	76.157	72.362	76.341	105,50%
	B Expenses for taxes, duties and assimilated payments (row80+row81+row82+row83+row84+row85), out of which:		79	218.808	205.948	201.693	174.922	86,73%
	a)	expenses related to the tax for the exploitation of mineral resources	80	-	-	-	-	-
	b)	expenses related to royalties for the concession of public goods and mineral resources	81	-	-	-	-	-
	c)	expenses related to the license tax	82	-	-	-	-	-
	d)	expenses related to tax for authorizations and permits	83	113	10.113	10.074	10.117	100,43%
	e)	expenses related to the environment tax	84	96.831	96.831	95.557	95.437	99,87%
	f)	other tax expenses	85	121.864	99.004	96.063	69.368	72,21%
	C. Personnel expenses (row87+row100+row104+row113), out of which:		86	304.913	304.913	298.995	300.196	100,40%
	C0	Expenses related to salaries (Row88+ Row92)	87	218.596	218.401	218.205	222.476	101,96%
	C1	Salary expenses (row89+row90+row91), out of which:	88	211.400	211.400	211.399	216.050	102,20%
		a) base salaries	89	157.342	157.342	157.465	160.929	102,20%
		b) benefits, premiums and other bonuses related to the base salary (in accordance with the CWA)	90	53.408	53.408	52.548	53.704	102,20%
		c) other bonuses (in accordance with the CWA)	91	650	650	1.386	1.416	102,20%
	C2	Bonuses (row93+row96+row97+row98+ row99), out of which:	92	7.196	7.001	6.806	6.426	94,42%
		a) Social expenses as per art. 21 from the Law 571/2003 regarding the Fiscal code, with the subsequent modifications and additions, out of which	93	3.484	3.289	3.201	3.484	108,84%
		- nursery tickets as per Law 193/2006, with the subsequent modifications;	94	-	-	-	-	-
		- gift tickets for social expenses as per Law 193/2006, with the subsequent modifications;	95	-	-	-	-	-
		b) meal tickets;	96	400	400	293	350	119,38%
		c) holiday tickets;	97	-	-	-	-	-
		d) expenses related to the participation of the employees to the profit obtained in the previous year	98	3.312	3.312	3.312	2.592	78,27%
		e) other expenses in accordance with the CWA	99	-	-	-	-	-
	C3	Other personnel expenses (row101+row102+row103), of which:	100	217	412	415	1.036	249,33%
		a) expenses with compensation for early release of personnel	101	-	-	-	-	-
		b) expenses with the wages rights due to court house decisions	102	-	-	-	-	-
		c) salary expenses related to reorganization, privatization, special administrator, other commissions and committees	103	217	412	415	1.036	249,33%
	C4	Expenses related to the mandate contracts and other managing and control entities, commissions and committees (row105+row108+row111+ row112), out of which	104	2.828	2.828	2.777	3.260	117,41%

		a) for managers	105	2.159	2.159	2.094	2.435	116,26%
		-fixed component	106	813	813	791	812	102,60%
		-variable component	107	1.346	1.346	1.303	1.623	124,56%
		b) for the Board of Directors/Surveillance Board, out of which:	108	669	669	683	826	120,93%
		-fixed component	109	241	241	247	290	117,55%
		-variable component	110	428	428	436	536	122,84%
		c) for the GMS and censors	111	-	-	-	-	-
		d) for other commissions and committees established in accordance with the law	112	-	-	-	-	-
	C5	Social security expenses, special funds and other legal obligations (row114+row115+row116+row117+row118+row119), out of which:	113	83.272	83.272	77.598	73.425	94,62%
		a) expenses related to the contribution to social security	114	63.948	64.035	59.045	53.625	90,82%
		b) expenses related to unemployment fund	115	1.714	1.714	1.651	1.749	105,91%
		c) expenses related to health insurance	116	13.976	14.001	13.565	14.339	105,70%
		d) expenses related to the contribution to special funds related to the salary fund	117	-	-	-	-	-
		e) expenses related to the contribution to the pension funds	118	3.200	3.088	2.940	3.200	108,84%
		f) expenses related to other contributions and special funds	119	434	434	396	512	129,20%
		D. Other operating expenses (row121+row124+row125+row126+row127+row128), out of which:	120	455.724	496.106	501.461	533.787	106,45%
		a) expenses related to increases and penalties (row122+row123), out of which:	121	100	100	2	98	4693,49%
		- to the consolidated state budget	122	18	18	-	18	-
		- to other creditors	123	82	82	2	80	3831,42%
		b) expenses related to non current assets	124	5.000	4.000	599	600	100,20%
		c) expenses related to transfers for the payment of the personnel	125	-	-	-	-	-
		d) other expenses	126	9.302	26.850	59.957	55.247	92,14%
		e) expenses with the amortization and depreciation of tangible and intangible assets	127	433.395	458.800	451.580	474.358	105,04%
		f) Impairments and provisions (row129-row131), out of which:	128	7.927	6.356	(10.676)	3.484	-32,64%
		f1) expenses related to impairments and provisions	129	11.815	11.815	21.487	12.080	56,22%
		f1.1) -provisions related to the participation of the employees to the profit	130	2.592	2.592	2.592	2.859	110,28%
		f1.2) - provisions related to the mandate contract	130a	948	948	1.703	971	57,05%
		f2) Income from provisions and impairments , out of which:	131	3.888	5.459	32.164	8.596	26,73%
		f2.1) from cancellation of provisions (row133+row134+row135), out of which:	132	3.888	5.459	32.164	8.596	26,73%
		- from participation of the employees to the profit	133	3.312	3.312	3.312	2.592	78,27%
		- from depreciation of the current and noncurrent assets	134	-	790	26.957	3.720	13,80%
		- revenues from other provisions	135	576	1.357	1.895	2.284	120,56%
	2	Financial expenses (row137+row140+row143), out of which:	136	74.464	74.464	117.320	93.602	79,78%
		a) Interest expenses (row138+row139), out of which:	137	17.485	17.485	16.554	13.778	83,23%
		a1) related to investment loans	138	17.485	17.485	16.554	13.778	83,23%
		a2) related to current activity loans	139	-	-	-	-	-
		b) foreign exchange losses (row141+row142), out of which:	140	48.483	48.483	86.573	70.845	81,83%
		b1) related to investment loans	141	48.483	48.483	86.573	70.845	81,83%
		b2) related to current activity loans	142	-	-	-	-	-
		c) other financial expenses	143	8.496	8.496	14.193	8.978	63,26%
	3	Extraordinary expenses	144	-	-	-	-	-

III		GROSS RESULT (profit/loss) (row1-row29)	145	39.638	124.271	156.242	43.410	27,78%
		untaxable income	146	3.312	3.312	32.164	8.596	26,73%
		non deductible fiscal expenses	147	37.000	37.000	78.640	78.640	100,00%
IV		INCOME TAX	148	11.732	25.273	22.978	12.653	55,07%
V		SUPPORTING DATA	149	-	-	-	-	-
	1	Expenses related to salaries (row87)	150	218.596	218.401	218.205	222.476	101,96%
	2	Salary expenses (row88)	151	211.400	211.400	211.399	216.050	102,20%
		- Salary expenses for the personnel hired for a limited period	151 a	-	-	1.090	1.567	143,76%
		- Expenses related to the increase of the minimum guaranteed base salary a country level	151 b	-	-	-	-	-
	3	Forecasted number of employees at the end of the year	152	2.200	2.200	2.200	2.200	100,00%
	4	Average number of employees	153	2.160	2.160	2.160	2.160	100,00%
		Actual staff hired for a limited period	153 a	-	-	7	10	142,86%
		Average staff hired for a limited period	153 b	-	-	7	10	142,86%
	5 a)	Average monthly income per employee determined on the basis of salary expenses (row151/row153)/12*1000	154	8.156	8.156	8.156	8.335	102,20%
	b)	Average monthly income per employee (lei/person) determined on the basis of the expenses related to salaries (row150 – row 93* - row 98/row153)/12*1000	155	8.171	8.171	8.167	8.349	102,22%
	6 a)	Labor productivity in value units per average total number of employees (thousand lei/person) (row2/row153)	156	808	841	839	835	99,59%
	b)	Labor productivity in physical units per average total number of employees (physical units/person) W=QPF/row153	157	-	-	-	-	-
	c1)	Labor productivity computing elements in physical units, of which	158	-	-	-	-	-
		- quantity of physical units (QPF)	159	-	-	-	-	-
		- average price (p)	160	-	-	-	-	-
		- value=QPF x p	161	-	-	-	-	-
		- share in total operating revenues = Row161/Row2	162	-	-	-	-	-
	7	Arrears	163	23	23	-	13	-
	8	Outstanding receivables	164	26.861	26.861	74	70	94,59%
		- from operators which are fully state owned or where the state is the major shareholder	165	21.105	21.105	-	-	-
		- from operators with private capital	166	5.660	5.660	74	70	94,59%
		- from the state budget	167	-	-	-	-	-
		- from the local budget	168	-	-	-	-	-
		- from other entities	169	96	96	-	-	-

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