

Further specification of the economic and financial indicators provided in the income and expenditure budget, and its distribution by quarters

thousand lei

0	1	INDICATORS	Line no.	Provisions for the previous year 2023			Current year 2024		Amendment Proposals for 2024	%	%	of which:			
				Approved		Actual December 2023	Approved OGMS Resolution no. 1/28.02.2024	Actual 31.03.2024				Q1	Q2	Q3	Year
				according to the OGMS Resolution	according to the BoD Decision no. 232/27.10.2023										
		TOTAL INCOME (Line 1=Line 2 + Line 22)	1	7,624,626	7,906,856	8,000,784	4,661,677	1,287,784	4,563,927	57.0%	97.9%	1,287,784	2,149,354	3,335,265	4,563,927
	1	Total operating income (Line 2=Line 3 + Line 8 + Line 9 + Line 12 + Line 13 + Line 14), of which:	2	7,382,231	7,522,402	7,587,082	4,434,259	1,205,426	4,319,241	56.9%	97.4%	1,205,426	2,008,739	3,141,716	4,319,241
	a)	from sold production (Line 3 = Line 4 + Line 5 + Line 6 + Line 7), of which:	3	7,284,864	7,412,154	7,431,904	4,324,045	1,164,471	4,209,435	56.6%	97.3%	1,164,471	1,925,785	3,043,708	4,209,435
	a1)	from sale of products	4	7,282,964	7,404,736	7,424,012	4,316,307	1,162,483	4,201,698	56.6%	97.3%	1,162,483	1,922,071	3,037,813	4,201,698
	a2)	from provision of services	5	0	0	0	0	0	0	0.0%	0.0%	0	0	0	0
	a3)	from royalties and rents	6	864	5,409	5,421	5,957	1,452	5,957	109.9%	100.0%	1,452	2,976	4,466	5,957
	a4)	other income	7	1,036	2,010	2,471	1,781	536	1,780	72.0%	99.9%	536	738	1,429	1,780
	b)	from sale of goods	8	25,590	37,594	37,405	39,075	10,573	38,664	103.4%	98.9%	10,573	18,313	28,331	38,664
	c)	from operating subsidies and transfers related to the net turnover (Line 9 = Line 10 + Line 11), of which:	9	0	0	0	0	0	0	0.0%	0.0%	0	0	0	0
	c1)	subsidies, according to the legal provisions in force	10	0	0	0	0	0	0	0.0%	0.0%	0	0	0	0
	c2)	transfers, according to the legal provisions in force	11	0	0	0	0	0	0	0.0%	0.0%	0	0	0	0
	d)	from production of non-current assets	12	48,774	39,199	44,682	48,965	7,533	46,461	104.0%	94.9%	7,533	18,413	32,047	46,461
	e)	income related to costs of production in progress	13	7,865	15,855	53,035	7,798	16,417	7,798	14.7%	100.0%	16,417	36,501	24,323	7,798
	f)	other operating income (Line 15 + Line 16 + Line 19 + Line 20 + Line 21), of which:	14	15,138	17,599	20,056	14,376	6,432	16,883	84.2%	117.4%	6,432	9,728	13,306	16,883
	f1)	from fines and penalties	15	450	2,691	4,397	600	2,335	2,785	63.3%	464.2%	2,335	2,485	2,635	2,785
	f2)	from sale of assets and other capital transactions (red. 16 = Line 17 + Line 18), of which:	16	53	999	1,038	485	87	485	46.7%	100.0%	87	275	380	485
		- tangible assets	17	53	999	1,038	485	87	485	46.7%	100.0%	87	275	380	485
		- intangible assets	18	0	0	0	0	0	0	0.0%	0.0%	0	0	0	0
	f3)	from investments subsidies	19	14,355	13,477	13,481	13,204	3,665	13,204	97.9%	100.0%	3,665	6,602	9,903	13,204
	f4)	from marketing of CO2 certificates	20	0	0	0	0	0	0	0.0%	0.0%	0	0	0	0
	f5)	other income	21	280	432	1,140	87	345	409	35.9%	470.1%	345	366	388	409
	2	Financial income (Line 22 = Line 23 + Line 24 + Line 25 + Line 26 + Line 27), of which:	22	242,395	384,454	413,702	227,418	82,358	244,686	59.1%	107.6%	82,358	140,614	193,549	244,686
	a)	from financial assets	23	0	0	0	0	0	0	0.0%	0.0%	0	0	0	0
	b)	from financial investments	24	975	983	975	970	242	970	99.5%	100.0%	242	485	728	970
	c)	from exchange rate differences	25	1,000	33,111	42,417	3,160	7,817	10,227	24.1%	323.6%	7,817	8,567	9,317	10,227
	d)	from interest	26	240,420	350,325	351,614	183,245	64,444	193,611	55.1%	105.7%	64,444	111,690	152,646	193,611
	e)	other financial income	27	0	40,043	9,854	40,043	9,854	39,878	213.3%	99.6%	9,854	19,873	30,859	39,878
II		TOTAL EXPENDITURE (Line 28 = Line 29 + Line 130)	28	5,782,209	5,422,218	5,140,652	3,151,915	615,230	3,127,877	60.8%	99.2%	615,230	1,378,408	2,177,644	3,127,877
	1	Operating costs (Line 29 = Line 30 + Line 78 + Line 85 + Line 113), of which:	29	5,739,386	5,396,107	5,105,878	3,111,106	602,519	3,080,977	60.3%	99.0%	602,519	1,357,122	2,143,867	3,080,977
	A.	Costs of goods and services (Line 30 = Line 31 + Line 39 + Line 45), of which:	30	1,395,257	998,886	755,819	1,198,539	198,042	1,133,989	150.0%	94.6%	198,042	500,305	804,269	1,133,989
	A1	Costs of inventories (Line 31=Line 32 + Line 33 + Line 36 + Line 37 + Line 38), of which:	31	985,492	636,937	473,485	788,906	124,472	721,071	152.3%	91.4%	124,472	309,160	515,005	721,071
	a)	costs of raw materials	32	204,318	187,878	155,524	264,840	52,217	265,077	170.4%	100.1%	52,217	121,861	191,571	265,077
	b)	costs of consumables, of which:	33	108,143	92,330	85,402	112,400	19,860	112,755	132.0%	100.3%	19,860	61,381	89,203	112,755
	b1)	costs of spare parts	34	27,852	24,823	22,542	32,054	4,278	32,054	142.2%	100.0%	4,278	20,877	28,188	32,054
	b2)	costs of fuel	35	4,414	3,090	3,129	3,375	483	3,375	107.9%	100.0%	483	1,654	2,316	3,375
	c)	costs of materials similar to inventory items	36	5,042	4,484	1,878	6,745	872	6,165	328.3%	91.4%	872	3,830	5,897	6,165
	d)	expenditure on energy and water	37	110,656	127,264	123,768	161,803	40,666	161,803	130.7%	100.0%	40,666	76,511	118,920	161,803
	e)	costs of goods for sale	38	557,333	243,118	106,913	10,857	175,271	163,999	72.1%	100.0%	163,999	109,415	175,271	163,999
	A2	Costs of third-party services (Line 39 = Line 40 + Line 41 + Line 44), of which:	39	159,464	137,833	108,707	147,628	23,870	147,628	135.8%	100.0%	23,870	68,019	104,100	147,628
	a)	costs of maintenance and repairs	40	140,574	122,307	92,776	131,535	20,110	131,535	141.8%	100.0%	20,110	60,777	92,429	131,535
	b)	costs of rents (Line 41 = Line 44 + Line 43), of which:	41	4,352	584	1,025	624	(378)	624	60.9%	100.0%	(378)	312	468	624
	b1)	- to operators with full/majority State capital	42	343	341	820	382	(414)	382	46.6%	100.0%	(414)	191	286	382
	b2)	- to privately-owned operators	43	4,009	243	205	242	35	242	118.0%	100.0%	35	121	182	242
	c)	insurance premiums	44	14,538	14,942	14,906	15,469	4,138	15,469	103.8%	100.0%	4,138	6,930	11,203	15,469
	A3	Costs of other third-party services (Line 45=Line 46 + Line 47 + Line 49 + Line 56 + Line 61 + Line 62 + Line 66 + Line 67 + Line 68 + Line 77), of which:	45	250,301	224,116	173,626	262,005	49,700	265,290	152.8%	101.3%	49,700	123,126	185,163	265,290
	a)	costs of collaborators	46	0	0	0	0	0	0	0.0%	0.0%	0	0	0	0
	b)	costs of commissions and fee, of which:	47	5,173	5,107	(446)	5,213	337	5,213	-1169.0%	100.0%	337	2,607	3,907	5,213
	b1)	costs of legal advice	48	5,153	5,045	(515)	5,193	331	5,193	-1008.0%	100.0%	331	2,597	3,895	5,193
	c)	costs of business entertainment, advertising and publicity (Line 50 + Line 52), of which:	49	3,301	1,716	1,416	3,929	325	3,929	277.4%	100.0%	325	2,148	3,082	3,929
	c1)	costs of business entertainment, of which:	50	491	699	525	706	141	706	134.4%	100.0%	141	324	451	706
		- gift vouchers according to Law no. 193/2006, as amended	51	0	0	0	0	0	0	0.0%	0.0%	0	0	0	0
	c2)	costs of advertising and publicity, of which:	52	2,810	1,017	891	3,223	184	3,223	361.7%	100.0%	184	1,824	2,631	3,223
		- gift vouchers for advertising and publicity costs, according to Law no. 193/2006, as amended	53	0	0	0	0	0	0	0.0%	0.0%	0	0	0	0
		- gift vouchers for marketing campaigns, market surveying, or promotion on existing or new markets, according to Law no. 193/2006, as amended	54	0	0	0	0	0	0	0.0%	0.0%	0	0	0	0
		- product promotion costs	55	0	0	0	0	0	0	0.0%	0.0%	0	0	0	0
	d)	Costs of sponsorship, according to the Government Emergency Ordinance no. 2/2015 (Line 56 = Line 57)	56	17,187	17,187	7,368	6,545	426	6,372	86.5%	97.4%	426	3,186	4,779	6,372
	d1)	costs of sponsorships in the medical and healthcare field	57	6,875	6,875	1,108	2,618	0	2,549	230.0%	97.4%	0	1,274	1,912	2,549
	d2)	costs of sponsorships in the education, tuition, social and sport fields, of which:	58	6,875	6,875	3,130	2,618	159	2,549	81.4%	97.4%	159	1,274	1,912	2,549
		- for sport clubs	59	0	0	0	0	0	0	0.0%	0.0%	0	0	0	0
	d3)	costs of sponsorships for other actions and activities	60	3,437	3,437	3,130	1,309	267	1,274	40.7%	97.3%	267	637	956	1,274
	e)	costs of freight and passenger transport	61	7,738	7,441	7,824	10,790	2,535	10,790	137.9%	100.0%	2,535	5,368	8,095	10,790
	f)	costs of travel, secondment, transfer, of which:	62	16,275	12,253	8,513	12,350	1,810	12,350	145.1%	100.0%	1,810	6,266	8,392	12,350
		- costs of per diem (Line 63 = Line 64 + Line 65), of which:	63	1,390	1,077	628	1,496	291	1,496	238.1%	100.0%	291	782	1,042	1

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				according to the OGMS Resolution	according to the BoD Decision no. 232/27.10.2023										
			4	4a	5	6	7	8	9 = 8/5 *100	10 = 8/6 *100	11	12	13	14	
		i2) costs of on maintenance and operation of computing technology	70	18,217	15,585	14,760	23,181	3,645	23,181	157.1%	100.0%	3,645	11,166	16,641	23,181
		i3) costs of professional training	71	16,508	10,351	7,404	15,761	2,158	15,761	212.99%	100.0%	2,158	7,644	10,791	15,761
		i4) costs of revaluation of tangible and intangible non-current assets, of which:	72	85	85	1	5	0	5	500.0%	100.0%	0	0	5	5
		-related to goods having the nature of public property	73	0	0	0	0	0	0	0.0%	0.0%	0	0	0	0
		i5) costs of services rendered by subsidiaries	74	0	0	0	0	0	0	0.0%	0.0%	0	0	0	0
		i6) costs of management personnel recruitment and placement, according to Government Emergency Ordinance no. 109/2011	75	0	0	0	0	0	0	0.0%	0.0%	0	0	0	0
		i7) costs of tender and other notices	76	59	67	71	135	19	135	190.2%	100.0%	19	69	108	135
		j) other costs	77	161,481	150,051	122,466	178,712	37,378	182,170	148.8%	101.9%	37,378	82,198	125,431	182,170
		B Costs of taxes, duties and similar payments (Line 78=Line 79 + Line 80 + Line 81 + Line 82 + Line 83 + Line 84), of which:	78	2,729,139	2,850,795	2,834,066	289,823	29,028	291,973	10.3%	100.7%	29,028	72,683	130,132	291,973
		a) costs of the charge for exploitation of mineral resources	79	0	0	0	0	0	0	0.0%	0.0%	0	0	0	0
		b) costs of the royalty for concession of public goods and mineral resources	80	0	0	0	0	0	0	0.0%	0.0%	0	0	0	0
		c) costs of the license tax	81	0	0	0	0	0	0	0.0%	0.0%	0	0	0	0
		d) costs of the authorization tax	82	9,928	9,929	9,928	9,933	2,486	9,933	100.1%	100.0%	2,486	4,971	7,458	9,933
		e) costs of the green tax	83	102,257	103,649	102,003	163,403	25,357	163,403	160.2%	100.0%	25,357	59,520	110,529	163,403
		f) costs of other taxes and duties	84	2,616,954	2,737,217	2,722,135	116,487	1,185	118,637	4.4%	101.8%	1,185	8,193	12,145	118,637
		C. Personnel costs (Line 85 = Line 86 + Line 99 + Line 103 + Line 112), of which:	85	794,638	776,366	739,754	813,217	146,839	799,165	108.0%	98.3%	146,839	360,997	578,981	799,165
		C0 Payroll costs (Line 86 = Line 87 + Line 91)	86	717,836	699,231	675,816	739,365	133,479	726,231	107.5%	98.2%	133,479	326,432	524,974	726,231
		C1 Costs of salaries and wages (Line 87 = Line 88 + Line 89 + Line 90), of which:	87	646,102	630,849	613,090	662,221	125,551	651,562	106.3%	98.4%	125,551	289,103	470,498	651,562
		a) base salaries and wages	88	466,668	420,574	401,628	578,474	108,209	569,163	141.7%	98.4%	108,209	249,173	404,481	569,163
		b) increments, bonuses and other allowances related to the base salary (according to the CBA)	89	162,541	193,389	173,590	82,300	17,077	80,975	46.6%	98.4%	17,077	39,296	64,967	80,975
		c) other allowance (according to the CBA)	90	16,893	16,886	37,873	1,446	265	1,423	3.8%	98.4%	265	635	1,050	1,423
		C2 Bonuses (Line 91 = Line 92 + Line 95 + Line 96 + Line 97 + Line 98), of which:	91	71,734	68,382	62,726	77,144	7,928	74,669	119.0%	96.8%	7,928	37,329	54,476	74,669
		a) social costs provided at Article 25 of Law no. 227/2015 on the Fiscal Code, as subsequently amended and supplemented, of which:	92	14,500	14,500	13,007	14,523	2,233	15,000	115.3%	103.3%	2,233	5,518	10,041	15,000
		- nursery vouchers, according to Law no. 193/2006, as amended:	93	0	0	0	0	0	0	0.0%	0.0%	0	0	0	0
		- gift vouchers for social costs, according to Law no. 193/2006, as amended:	94	0	0	0	0	0	0	0.0%	0.0%	0	0	0	0
		b) food vouchers;	95	1,802	1,646	1,375	2,182	496	2,013	146.5%	92.3%	496	1,002	1,508	2,013
		c) holiday vouchers;	96	8,154	6,772	6,659	9,155	(48)	8,484	127.4%	92.7%	(48)	(48)	(48)	8,484
		d) costs of employee participation in the profit obtained in the previous year	97	27,000	25,187	25,170	31,000	0	31,000	123.2%	100.0%	0	21,700	31,000	31,000
		e) other costs according to the CBA.	98	20,278	20,278	16,516	20,284	5,247	18,172	110.0%	89.6%	5,247	9,158	11,976	18,172
		C3 Other personnel costs (Line 99 = Line 100 + Line 101 + Line 102), of which:	99	0	1,993	1,993	0	242	242	12.2%	0.0%	242	242	242	242
		a) costs of severance payments for layoffs	100	0	0	0	0	0	0	0.0%	0.0%	0	0	0	0
		b) costs of salary entitlements due under court judgments	101	0	1,993	1,993	0	242	242	12.2%	0.0%	242	242	242	242
		c) payroll costs related to restructuring, privatization, special administration, other commissions and committees	102	0	0	0	0	0	0	0.0%	0.0%	0	0	0	0
		C4 Costs under the mandate contract and of other management and control bodies, commissions and committees (Line 103 = Line 104 + Line 107 + Line 110 + Line 111), of which:	103	4,562	4,562	5,792	6,706	583	6,706	115.8%	100.0%	583	3,353	5,029	6,706
		a) for executives/directorship	104	2,723	2,723	3,654	4,339	314	4,339	118.8%	100.0%	314	2,170	3,255	4,339
		- fixed component	105	1,243	1,243	1,248	1,257	314	1,257	100.8%	100.0%	314	629	943	1,257
		- variable component	106	1,480	1,480	2,406	3,082	0	3,082	128.1%	100.0%	0	1,541	2,312	3,082
		b) for the board of directors/supervisory board, of which:	107	1,839	1,839	2,138	2,366	269	2,366	110.7%	100.0%	269	1,183	1,775	2,366
		- fixed component	108	1,291	1,291	1,127	1,291	269	1,291	114.5%	100.0%	269	645	968	1,291
		- variable component	109	548	548	1,011	1,076	0	1,076	106.4%	100.0%	0	538	807	1,076
		c) for auditors	110	0	0	0	0	0	0	0.0%	0.0%	0	0	0	0
		d) for other commissions and committees set up according to the law	111	0	0	0	0	0	0	0.0%	0.0%	0	0	0	0
		C5 Costs of contributions owed by employer	112	72,240	70,579	56,152	67,146	12,534	65,986	117.5%	98.3%	12,534	30,970	48,736	65,986
		D. Other operating costs (Line 113 = Line 114 + Line 117 + Line 118 + Line 119 + Line 120 + Line 121), of which:	113	820,352	770,060	776,239	809,527	228,611	855,850	110.3%	105.7%	228,611	423,137	630,485	855,850
		a) costs of increases and penalties (Line 114 = Line 115 + Line 116), of which:	114	100	56	53	70	79	121	229.3%	172.9%	79	101	112	121
		- to the consolidated general budget	115	100	0	35	0	0	0	0.0%	0.0%	0	0	0	0
		- to other creditors	116	0	56	18	70	79	121	666.2%	172.9%	79	101	112	121
		b) costs of non-current assets	117	63,558	19,233	16,114	1,198	109	1,211	7.5%	101.1%	109	1,133	1,141	1,211
		c) costs of transfer for personnel payment	118	0	0	0	0	0	0	0.0%	0.0%	0	0	0	0
		d) other costs	119	106,133	72,678	59,515	85,886	35,578	115,727	194.5%	134.7%	35,578	71,636	93,465	115,727
		e) costs of tangible and intangible non-current asset depreciation and amortization	120	619,202	641,205	622,043	670,572	164,582	690,572	111.0%	103.0%	164,582	332,864	505,853	690,572
		f) adjustments and write-downs for value losses and provisions (Line 121=Line 122-Line 125), of which:	121	31,359	36,888	78,515	51,801	28,263	48,219	61.4%	93.1%	28,263	17,404	29,914	48,219
		f1) costs of adjustments and provisions	122	80,453	81,803	128,166	100,633	30,855	98,578	76.9%	98.0%	30,855	48,567	74,540	98,578
		f1.1) - provisions for employee participation in profit	123	30,000	35,000	30,765	48,000	21,710	46,000	149.5%	95.8%	21,710	28,773	39,427	46,000
		f1.2) - provisions related to the mandate contract	124	2,161	0	0	215	0	161	0.0%	74.9%	0	54	108	161
		f2) income from provisions and adjustments for impairment or write downs, of which:	125	49,094	44,916	49,651	48,832	2,592	50,359	101.4%	103.1%	2,592	31,163	44,626	50,359
		f2.1) from provision writing-off (Line 126 = Line 127 + Line 128 + Line 129), of which:	126	49,094	44,916	49,651	48,832	2,592	50,359	101.4%	103.1%	2,592	31,163	44,626	50,359
		- from employee participation in profit	127	27,000	25,170	27,000	31,000	0	31,000	114.8%	100.0%	0	24,800	31,000	31,000
		- from impairment of non-current and current assets	128	6,676	4,200	4,100	3,343	494	3,343	81.5%	100.0%	494	1,186	1,779	3,343
		- income from other provisions	129	15,418	15,545	18,551	14,489	2,099	16,016	86.3%	110.5%	2,099	5,177	11,847	16,016
		2 Financial costs (Line 130 = Line 131 + Line 134 + Line 137), of which:	130	42,823	26,110	34,774	40,809	12,710	46,900	134.9%	114.9%	12,710	21,286	33,777	46,900
		a) costs of interest, of which:	131	3,260	4,731	3,365	2,500	636	2,500	74.3%	100.0%	636	1,600	2,250	2,500
		a1) related to investment loans	132	3,260	4,731	3,365	2,500	636	2,500	74.3%	100.0%	636	1,600	2,250	2,500
		a2) related to current business loans	133	0	0	0	0	0	0	0.0%	0.0%	0	0	0	0
		b) costs from exchange rate differences, of which:	134	1,000	3,008	2,342	3,419	23	3,419	146.0%	100.0%	23	1,710	2,564	3,419
		b1) related to investment loans	135	1,000	3,008	2,342	3,419	23	3,419	146.0%	100.0%	23	1,710	2,564	3,419

0	1	INDICATORS	Line no.	Provisions for the previous year 2023			Current year 2024		Amendment Proposals for 2024	%	%	of which:			
				Approved		Actual December 2023	Approved OGMS Resolution no. 1/28.02.2024	Actual 31.03.2024				Q1	Q2	Q3	Year
				according to the OGMS Resolution	according to the BoD Decision no. 232/27.10.2023										
			4	4a	5	6	7	8	9 = 8/5 *100	10 = 8/6 *100	11	12	13	14	
		b2) related to current business loans	136	0	0	0	0	0	0.0%	0.0%	0	0	0	0	
		c) other financial costs	137	38,563	18,372	29,067	34,890	12,051	40,981	141.0%	117.5%	12,051	17,977	28,962	40,981
III		GROSS (profit/loss) (Line 138=Line 1-Line 28)	138	1,842,417	2,484,639	2,860,133	1,509,762	672,555	1,436,050	50.2%	95.1%	672,555	770,946	1,157,621	1,436,050
		- non-taxable income	139	56,772	52,806	258,040	39,740	21,493	58,479	22.7%	147.2%	21,493	40,039	53,131	58,479
		- expenditure non-deductible for fiscal purposes	140	83,129	88,189	384,533	58,190	65,842	244,219	63.5%	419.7%	65,842	80,747	109,516	244,219
IV		TAX ON CURRENT PROFIT (***)	141	286,414	388,270	353,614	237,760	109,285	227,674	64.4%	95.8%	109,285	122,135	179,985	227,674
V		SUBSTANTIATION DATA													
	1	Total operating income, of which: (Line 2)	142	7,382,231	7,522,402	7,587,082	4,434,259	1,205,426	4,319,241	56.9%	97.4%	1,205,426	2,008,739	3,141,716	4,319,241
		a) - income from subsidies and transfers	143	0	0	0	0	0	0	0.0%	0.0%	0	0	0	0
		b) - other income that are not factored in determination of the work productivity and gross result, according to the State Budget Annual Law	144	0	0	0	0	0	0	0.0%	0.0%	0	0	0	0
	2	Total operating expenditure, of which: (Line 29)	145	5,739,386	5,396,107	5,105,878	3,111,106	602,519	3,080,977	60.3%	99.0%	602,519	1,357,122	2,143,867	3,080,977
		a) - other operating expenditure that is not factored in determination of the gross result obtained in the previous year, according to the State Budget Annual Law	146	0	0	0	0	0	0	0.0%	0.0%	0	0	0	0
	3	Payroll costs (Line 86), of which: **)	147	717,836	699,231	675,816	739,365	133,479	726,231	107.5%	98.2%	133,479	326,432	524,974	726,231
		a) with amounts representing increases in salary expenses related to the average price growth index forecast for the year 2024;	147a)	0	0	0	0	0	0	0.0%	0.0%	0	0	0	0
		b) with amounts representing increases in the average gross earnings per employee due to the increase in the gross minimum basic salary per country guaranteed in payment for the year 2024 and other related salary expenses, only for the personnel that fall under the scope of these regulations;	147b)	0	0	0	0	0	0	0.0%	0.0%	0	0	0	0
		c) with the amounts representing increases in salary expenses, for the entire year 2024, due to the increase in the gross minimum basic salary per country guaranteed in payment and other related salary expenses, according to the provisions of Government Decision no. 900/2023 for the establishment of the gross minimum basic salary per country guaranteed in payment, with subsequent amendments, only for the personnel that fall under the scope of these regulations;	147c)	0	0	0	0	0	0	0.0%	0.0%	0	0	0	0
		d) with the amounts representing increases in salary expenses for the entire year 2024, due to the increase in the number of personnel during the year 2023 as a result of the diversification/expansion of the activity;	147d)	0	0	0	4,134	0	0	0.0%	0.0%	0	0	0	0
		e) with the amounts representing increases in salary expenses, related to their reinstatement, for the entire year 2024, determined as a result of the granting of salary increases in 2023	147e)	0	0	0	0	0	0	0.0%	0.0%	0	0	0	0
		f) with amounts representing increases in the payroll costs as a result of the increase in the number of personnel compared to the one achieved in 2023, in the case of the development of their activity	147f)	0	0	0	36,000	0	27,000	0.0%	75.0%	0	0	0	27,000
	4	Headcount projected at the end of the year	148	2,714	2,675	2,352	2,698	2,339	2,698	114.7%	100.0%	2,339	x	x	2,698
	5	Average headcount	149	2,560	2,560	2,272	2,526	2,272	2,480	109.2%	98.2%	2,272	x	x	2,480
	6	a) Monthly average earnings per employee (lei/person) determined based on the payroll costs (Line 147/Line 149)/12*1000)	150	23,367	22,765	24,788	24,392	x	24,403	98.4%	100.0%	x	x	x	24,403
		b) Monthly average earnings per employee (lei/person) determined based on the payroll cost, according to Government Ordinance no. 26/2013 ((Line 147 - Line 92* - Line 97)/Line 149)/12*1000	151	22,016	21,473	23,388	22,890	x	22,857	97.7%	99.9%	x	x	x	22,857
		c) Monthly average earnings per employee (lei/person) determined based on the payroll costs, recalculated according to Government Ordinance no. 26/2013 and the State Budget Annual Law	152	19,831	19,287	23,388	22,890	x	22,857	97.7%	99.9%	x	x	x	22,857
	7	a) Work productivity in value units per total average headcount (thousand lei/person) (Line 2/Line 149)	153	2,884	2,939	3,339	1,755	x	1,742	52.2%	99.2%	x	x	x	1,742
		b) Work productivity in value units per total average headcount, as recalculated pursuant to the Annual State Budget Law	154	2,884	2,939	3,339	1,755	x	1,742	52.2%	99.2%	x	x	x	1,742
		c) Work productivity in physical units per total average headcount (quantity of finished goods/person) W=QPF/Line 149	155	0	0	0	0	x	0	0.0%	0.0%	x	x	x	0
		c1) Elements for calculation of the work productivity in physical units, of which	156	0	0	0	0	0	0	0.0%	0.0%	0	x	x	0
		- quantity of finished goods (QPF)	157	0	0	0	0	0	0	0.0%	0.0%	0	x	x	0
		- average price (p)	158	0	0	0	0	0	0	0.0%	0.0%	0	x	x	0
		- amount = QPF x p	159	0	0	0	0	0	0	0.0%	0.0%	0	x	x	0
		- share of total operating income = Line 157/Line 2	160	0	0	0	0	0	0	0.0%	0.0%	0	x	x	0
	8	Overdue payments	161	0	0	0	0	0	0	0.0%	0.0%	0	0	0	0
	9	Overdue receivables, of which:	162	2,429	2,429	52,817	3,755	3,819	3,950	7.5%	105.2%	3,819	0	0	3,950
		- from operators with full/majority State capital	163	2,405	2,405	3,676	3,700	3,572	3,700	100.7%	100.0%	3,572	0	0	3,700
		- from privately-owned operators	164	25	25	49,141	55	247	250	0.5%	454.5%	247	0	0	250
		- from the State budget	165	0	0	0	0	0	0	0.0%	0.0%	0	0	0	0
		- from the local budget	166	0	0	0	0	0	0	0.0%	0.0%	0	0	0	0
		- from other entities	167	0	0	0	0	0	0	0.0%	0.0%	0	0	0	0
	10	Loans to finance the current business (principal repayable)	168	0	0	0	0	0	0	0.0%	0.0%	0	0	0	0
	11	Total redistributions/distributions according to Government Emergency Ordinance no. 29/2017, from:	169	0	0	0	0	0	0	0.0%	0.0%	0	0	0	0
		- other reserves	170	0	0	0	0	0	0	0.0%	0.0%	0	0	0	0
		- result carried forward	171	0	0	0	0	0	0	0.0%	0.0%	0	0	0	0

*) up to the limit set out at Article 25(3) of Law no. 227/2015 on the Fiscal Code, as subsequently amended and supplemented

**) the amounts not factored in determination of the gross increase in average earnings provided in the State Budget Annual Law shall be shown separately

***) the current corporate tax shown at line 141 contains the net deferred tax

Chief Executive Officer
Cosmin GhitaChief Financial Officer
Vasile Dascalu