

Further specification of the economic and financial indicators provided in the income and expenditure budget, and its distribution by quarters

0	1	INDICATORS	Line no.	2022 actual	Provisions for the previous year 2023			Proposals for the current year 2024				% 7=6/5	% 8=5/3a
					Approved		Preliminary/ Actual December 2023	of which:					
					according to the OGMS Resolution no. 1/15.02.2023	according to the BoD Decision no. 232/27.10.2023		Q1	Q2	Q3	Year		
4	4a	5	6a	6b	6c	6	7	8					
I.		<b>TOTAL INCOME (Line 1=Line 2 + Line 22)</b>	1	6,681,638	7,624,626	7,906,856	7,997,125	1,269,298	2,246,945	3,397,754	4,661,677	58.3%	119.7%
1		<b>Total operating income (Line 2=Line 3 + Line 8 + Line 9 + Line 12 + Line 13 + Line 14), of which:</b>	2	6,443,460	7,382,231	7,522,402	7,584,061	1,204,534	2,123,598	3,221,472	4,434,259	58.5%	117.7%
	a)	<b>from sold production (Line 3 = Line 4 + Line 5 + Line 6 + Line 7), of which:</b>	3	6,345,642	7,284,864	7,412,154	7,430,550	1,156,457	2,048,250	3,130,654	4,324,045	58.2%	117.1%
	a1)	from sale of products	4	6,343,606	7,282,964	7,404,736	7,422,782	1,154,607	2,044,168	3,124,756	4,316,307	58.1%	117.0%
	a2)	from provision of services	5	-	-	-	-	-	-	-	-	0.0%	0.0%
	a3)	from royalties and rents	6	884	864	5,409	5,407	1,488	2,976	4,466	5,957	110.2%	612.0%
	a4)	other income	7	1,152	1,036	2,010	2,362	362	1,106	1,432	1,781	75.4%	205.1%
	b)	from sale of goods	8	22,903	25,590	37,594	37,375	10,418	18,512	28,627	39,075	104.5%	163.2%
	c)	from operating subsidies and transfers related to the net turnover (Line 9 = Line 10 + Line 11), of which:	9	-	-	-	-	-	-	-	-	0.0%	0.0%
	c1	subsidies, according to the legal provisions in force	10	-	-	-	-	-	-	-	-	0.0%	0.0%
	c2	transfers, according to the legal provisions in force	11	-	-	-	-	-	-	-	-	0.0%	0.0%
	d)	from production of non-current assets	12	31,370	48,774	39,199	43,801	8,839	20,928	34,551	48,965	111.8%	139.6%
	e)	income related to costs of production in progress	13	23,264	7,865	18,855	52,379	25,242	28,688	16,842	7,798	14.9%	225.1%
	f)	other operating income (Line 15 + Line 16 + Line 19 + Line 20 + Line 21), of which:	14	20,282	15,138	17,599	19,957	3,578	7,220	10,798	14,376	72.0%	98.4%
	f1)	from fines and penalties	15	3,592	450	2,691	4,391	150	300	450	600	13.7%	122.2%
	f2)	from sale of assets and other capital transactions (red. 16 = Line 17 + Line 18), of which:	16	108	53	999	1,023	105	275	380	485	47.4%	951.0%
		- tangible assets	17	108	53	999	1,023	105	275	380	485	47.4%	951.0%
		- intangible assets	18	-	-	-	-	-	-	-	-	0.0%	0.0%
	f3)	from investments subsidies	19	15,227	14,355	13,477	13,482	3,301	6,602	9,903	13,204	97.9%	88.5%
	f4)	from marketing of CO2 certificates	20	-	-	-	-	-	-	-	-	0.0%	0.0%
	f5)	other income	21	1,355	280	432	1,061	22	43	65	87	8.2%	78.3%
	2	<b>Financial income (Line 22 = Line 23 + Line 24 + Line 25 + Line 26 + Line 27), of which:</b>	22	238,177	242,395	384,454	413,064	64,764	123,347	176,282	227,418	55.1%	173.4%
	a)	from financial assets	23	-	-	-	-	-	-	-	-	0.0%	0.0%
	b)	from financial investments	24	974	975	983	975	243	485	728	970	99.5%	100.0%
	c)	from exchange rate differences	25	20,164	1,000	33,111	42,389	750	1,500	2,250	3,160	7.5%	210.2%
	d)	from interest	26	216,896	240,420	350,325	351,614	53,752	101,324	142,280	183,245	52.1%	162.1%
	e)	other financial income	27	142	-	35	18,086	10,019	20,038	31,024	40,043	221.4%	12693.2%
II		<b>TOTAL EXPENDITURE (Line 28 = Line 29 + Line 130)</b>	28	3,489,141	5,782,209	5,422,218	5,155,135	709,299	1,462,001	2,234,814	3,151,915	61.1%	147.7%
1		<b>Operating costs (Line 29 = Line 30 + Line 78 + Line 85 + Line 113), of which:</b>	29	3,457,453	5,739,386	5,396,107	5,123,031	701,668	1,446,806	2,207,129	3,111,106	60.7%	148.2%
	A.	<b>Costs of goods and services (Line 30 = Line 31 + Line 39 + Line 45), of which:</b>	30	938,189	1,395,257	998,886	811,072	287,025	603,220	888,638	1,198,539	147.8%	86.5%
	A1	<b>Costs of inventories (Line 31=Line 32 + Line 33 + Line 36 + Line 37 + Line 38), of which:</b>	31	728,002	985,492	636,937	482,128	202,715	415,707	602,960	788,906	163.6%	66.2%
	a)	costs of raw materials	32	151,211	204,318	187,878	157,361	80,143	142,768	201,791	264,840	168.3%	104.1%
	b)	costs of consumables, of which:	33	86,229	108,143	92,330	90,045	23,309	61,129	88,921	112,400	124.8%	104.4%
	b1)	costs of spare parts	34	25,908	27,852	24,823	25,851	5,878	20,877	28,188	32,054	124.0%	99.8%
	b2)	costs of fuel	35	2,856	4,414	3,090	3,215	640	1,685	2,335	3,375	105.0%	112.6%
	c)	costs of materials similar to inventory items	36	1,953	5,042	4,484	3,691	421	3,245	6,479	6,745	182.7%	189.0%
	d)	expenditure on energy and water	37	91,269	110,656	127,264	124,147	42,433	76,842	119,251	161,803	130.3%	136.0%
	e)	costs of goods for sale	38	397,340	557,333	224,981	106,884	56,409	131,723	186,518	243,118	227.5%	26.9%
	A2	<b>Costs of third-party services (Line 39 = Line 40 + Line 41 + Line 44), of which:</b>	39	100,582	159,464	137,833	130,507	28,303	68,094	104,100	147,628	113.1%	129.8%
	a)	costs of maintenance and repairs	40	86,469	140,574	122,307	115,039	23,988	60,850	92,429	131,535	114.3%	133.0%
	b)	costs of rents (Line 41 = Line 44 + Line 43), of which:	41	557	4,352	584	553	156	312	468	624	112.8%	99.2%
	b1)	- to operators with full/majority State capital	42	338	343	341	340	95	191	286	382	112.4%	100.4%
	b2)	- to privately-owned operators	43	219	4,009	243	213	61	121	182	242	113.5%	97.5%

This a free translation from the Romanian version.

In case of any differences between the Romanian and English version, the Romanian version prevails

0	1	INDICATORS	Line no.	2022 actual	Provisions for the previous year 2023			Proposals for the current year 2024				% 7=6/5	% 8=5/3a
					Approved		Preliminary/ Actual December 2023	of which:					
					according to the OGMS Resolution no. 1/15.02.2023	according to the BoD Decision no. 232/27.10.2023		Q1	Q2	Q3	Year		
			3	3a	4	4a	5	6a	6b	6c	6	7	8
	c)	insurance premiums	44	13,556	14,538	14,942	14,915	4,159	6,932	11,203	15,469	103.7%	110.0%
A3		Costs of other third-party services (Line 45=Line 46 + Line 47 + Line 49 + Line 56 + Line 61 + Line 62 + Line 66 + Line 67 + Line 68 + Line 77), of which:	45	109,605	250,301	224,116	198,437	56,007	119,419	181,578	262,005	132.0%	181.0%
	a)	costs of collaborators	46	-	-	-	-	-	-	-	-	0.0%	0.0%
	b)	costs of commissions and fee, of which:	47	1,380	5,173	5,107	978	1,306	2,607	3,907	5,213	533.3%	70.8%
	b1)	costs of legal advice	48	1,027	5,153	5,045	907	1,298	2,597	3,895	5,193	572.4%	88.4%
	c)	costs of business entertainment, advertising and publicity (Line 50 + Line 52), of which:	49	690	3,301	1,716	1,316	1,221	2,152	3,086	3,929	298.6%	190.8%
	c1)	costs of business entertainment, of which:	50	464	491	699	525	129	328	455	706	134.5%	113.0%
		- gift vouchers according to Law no. 193/2006, as amended	51	-	-	-	-	-	-	-	-	0.0%	0.0%
	c2)	costs of advertising and publicity, of which:	52	225	2,810	1,017	791	1,092	1,824	2,631	3,223	407.5%	351.3%
		- gift vouchers for advertising and publicity costs, according to Law no. 193/2006, as amended	53	-	-	-	-	-	-	-	-	0.0%	0.0%
		- gift vouchers for marketing campaigns, market surveying, or promotion on existing or new markets, according to Law no. 193/2006, as amended	54	-	-	-	-	-	-	-	-	0.0%	0.0%
		- product promotion costs	55	-	-	-	-	-	-	-	-	0.0%	0.0%
	d)	Costs of sponsorship, according to the Government Emergency Ordinance no. 2/2015 (Line 56 = Line 57 + Line 58 + Line 60), of which:	56	6,909	17,187	17,187	7,137	1,661	3,271	4,844	6,545	91.7%	103.3%
	d1)	costs of sponsorships in the medical and healthcare field	57	1,429	6,875	6,875	1,108	654	1,309	1,963	2,618	236.3%	77.6%
	d2)	costs of sponsorships in the education, tuition, social and sport fields, of which:	58	1,993	6,875	6,875	2,979	680	1,308	1,899	2,618	87.9%	149.5%
		- for sport clubs	59	-	-	-	-	-	-	-	-	0.0%	0.0%
	d3)	costs of sponsorships for other actions and activities	60	3,487	3,437	3,437	3,050	327	654	982	1,309	42.9%	87.5%
	e)	costs of freight and passenger transport	61	5,640	7,738	7,441	7,755	2,651	5,371	8,098	10,790	139.1%	137.5%
	f)	costs of travel, secondment, transfer, of which:	62	4,680	16,275	12,253	9,100	2,296	6,298	8,397	12,350	135.7%	194.4%
		- costs of per diem (Line 63 = Line 64 + Line 65), of which:	63	582	1,390	1,077	634	262	789	1,040	1,496	236.0%	108.9%
		- domestic	64	112	108	208	200	62	158	227	312	156.2%	178.3%
		- abroad	65	470	1,282	869	434	200	631	813	1,184	272.7%	92.3%
	g)	postal costs and telecommunication charges	66	430	622	503	435	107	220	329	439	100.9%	101.2%
	h)	costs of banking and similar services	67	392	537	478	470	111	251	397	532	113.1%	119.9%
	i)	other costs of third-party services, of which:	68	19,541	37,987	29,380	27,706	8,895	20,937	30,752	43,495	157.0%	141.8%
	i1)	costs of insurance and security	69	2,787	3,118	3,292	3,315	914	2,008	3,209	4,413	133.1%	118.9%
	i2)	costs of on maintenance and operation of computing technology	70	14,071	18,217	15,585	15,208	4,987	11,191	16,638	23,181	152.4%	108.1%
	i3)	costs of professional training	71	2,631	16,508	10,351	9,037	2,959	7,669	10,791	15,761	174.4%	343.4%
	i4)	costs of revaluation of tangible and intangible non-current assets, of which:	72	3	85	85	71	-	-	5	5	7.1%	2564.8%
		-related to goods having the nature of public property	73	-	-	-	-	-	-	-	-	0.0%	0.0%
	i5)	costs of services rendered by subsidiaries	74	-	-	-	-	-	-	-	-	0.0%	0.0%
	i6)	costs of management personnel recruitment and placement, according to Government Emergency Ordinance no. 109/2011	75	-	-	-	-	-	-	-	-	0.0%	0.0%
	i7)	costs of tender and other notices	76	48	59	67	75	35	69	109	135	179.4%	155.6%
	j)	other costs	77	69,943	161,481	150,051	143,540	37,759	78,312	121,768	178,712	124.5%	205.2%
B		Costs of taxes, duties and similar payments (Line 78=Line 79 + Line 80 + Line 81 + Line 82 + Line 83 + Line 84), of which:	78	1,271,556	2,729,139	2,850,795	2,833,787	32,245	72,686	130,134	289,823	10.2%	222.9%
	a)	costs of the charge for exploitation of mineral resources	79	-	-	-	-	-	-	-	-	0.0%	0.0%
	b)	costs of the royalty for concession of public goods and mineral resources	80	-	-	-	-	-	-	-	-	0.0%	0.0%
	c)	costs of the license tax	81	-	-	-	-	-	-	-	-	0.0%	0.0%
	d)	costs of the authorization tax	82	9,925	9,928	9,929	9,929	2,492	4,971	7,458	9,933	100.0%	100.0%
	e)	costs of the green tax	83	100,646	102,257	103,649	103,366	25,510	59,520	110,529	163,403	158.1%	102.7%
	f)	costs of other taxes and duties	84	1,160,984	2,616,954	2,737,217	2,720,492	4,243	8,195	12,147	116,487	4.3%	234.3%
C.		Personnel costs (Line 85 = Line 86 + Line 99 + Line 103 + Line 112), of which:	85	560,340	794,638	776,366	739,625	176,099	388,637	602,601	813,217	109.9%	132.0%
C0		Payroll costs (Line 86 = Line 87 + Line 91)	86	510,542	717,836	699,231	675,643	159,019	353,449	547,740	739,365	109.4%	132.3%
C1		Costs of salaries and wages (Line 87 = Line 88 + Line 89 + Line 90), of which:	87	456,321	646,102	630,849	613,063	149,926	312,126	492,063	662,221	108.0%	134.3%
	a)	base salaries and wages	88	306,144	466,668	420,574	415,018	134,577	273,375	425,114	578,474	139.4%	135.6%
	b)	increments, bonuses and other allowances related to the base salary (according to the CBA)	89	137,603	162,541	193,389	160,376	14,746	37,870	65,749	82,300	51.3%	116.6%

This a free translation from the Romanian version.

In case of any differences between the Romanian and English version, the Romanian version prevails

0	1	INDICATORS	Line no.	2022 actual	Provisions for the previous year 2023			Proposals for the current year 2024				% 7=6/5	% 8=5/3a
					Approved		Preliminary/ Actual December 2023	of which:					
					according to the OGMS Resolution no. 1/15.02.2023	according to the BoD Decision no. 232/27.10.2023		Q1	Q2	Q3	Year		
2	3	3a	4	4a	5	6a	6b	6c	6	7	8		
		c) other allowance (according to the CBA)	90	12,574	16,893	16,886	37,669	603	881	1,200	1,446	3.8%	299.6%
	C2	Bonuses (Line 91 = Line 92 + Line 95 + Line 96 + Line 97 + Line 98), of which:	91	54,221	71,734	68,382	62,580	9,093	41,323	55,677	77,144	123.3%	115.4%
		a) social costs provided at Article 25 of Law no. 227/2015 on the Fiscal Code, as subsequently amended and supplemented, of which:	92	11,023	14,500	14,500	13,036	2,347	5,203	9,671	14,523	111.4%	118.3%
		- nursery vouchers, according to Law no. no. 193/2006, as amended;	93	-	-	-	-	-	-	-	-	0.0%	0.0%
		- gift vouchers for social costs, according to Law no. 193/2006, as amended;	94	-	-	-	-	-	-	-	-	0.0%	0.0%
		b) food vouchers;	95	963	1,802	1,646	1,274	546	1,091	1,637	2,182	171.3%	132.3%
		c) holiday vouchers;	96	5,613	8,154	6,772	6,659	-	-	-	9,155	137.5%	118.6%
		d) costs of employee participation in the profit obtained in the previous year	97	20,742	27,000	25,187	25,170	-	24,800	31,000	31,000	123.2%	121.3%
		e) other costs according to the CBA.	98	15,881	20,278	20,278	16,441	6,200	10,229	13,369	20,284	123.4%	103.5%
	C3	Other personnel costs (Line 99 = Line 100 + Line 101 + Line 102), of which:	99	-	-	1,993	1,993	-	-	-	-	0.0%	0.0%
		a) costs of severance payments for layoffs	100	-	-	-	-	-	-	-	-	0.0%	0.0%
		b) costs of salary entitlements due under court judgments	101	-	-	1,993	1,993	-	-	-	-	0.0%	0.0%
		c) payroll costs related to restructuring, privatization, special administration, other commissions and committees	102	-	-	-	-	-	-	-	-	0.0%	0.0%
	C4	Costs under the mandate contract and of other management and control bodies, commissions and committees (Line 103 = Line 104 + Line 107 + Line 110 + Line 111), of which:	103	4,175	4,562	4,562	5,792	1,677	3,353	5,030	6,706	115.8%	138.7%
		a) for executives/directorship	104	2,067	2,723	2,723	3,654	1,085	2,170	3,255	4,339	118.8%	176.8%
		- fixed component	105	991	1,243	1,243	1,248	314	629	943	1,257	100.8%	125.9%
		- variable component	106	1,076	1,480	1,480	2,406	771	1,541	2,312	3,082	128.1%	223.6%
		b) for the board of directors/supervisory board, of which:	107	2,108	1,839	1,839	2,138	592	1,183	1,775	2,366	110.7%	101.4%
		- fixed component	108	919	1,291	1,291	1,127	323	645	968	1,291	114.5%	122.6%
		- variable component	109	1,189	548	548	1,011	269	538	807	1,076	106.4%	85.0%
		c) for auditors	110	-	-	-	-	-	-	-	-	0.0%	0.0%
		d) for other commissions and committees set up according to the law	111	-	-	-	-	-	-	-	-	0.0%	0.0%
	C5	Costs of contributions owed by employer	112	45,622	72,240	70,579	56,197	15,403	31,835	49,831	67,146	119.5%	123.2%
		D. Other operating costs (Line 113 = Line 114 + Line 117 + Line 118 + Line 119 + Line 120 + Line 121), of which:	113	687,369	820,352	770,060	738,547	206,299	382,263	585,756	809,527	109.6%	107.4%
		a) costs of increases and penalties (Line 114 = Line 115 + Line 116), of which:	114	3,180	100	56	39	28	50	61	70	179.2%	1.2%
		- to the consolidated general budget	115	75	100	-	-	-	-	-	-	0.0%	0.0%
		- to other creditors	116	3,105	-	56	39	28	50	61	70	179.2%	1.3%
		b) costs of non-current assets	117	1,160	63,558	19,233	7,227	506	1,120	1,128	1,198	16.6%	622.9%
		c) costs of transfer for personnel payment	118	-	-	-	-	-	-	-	-	0.0%	0.0%
		d) other costs	119	146,677	106,133	72,678	60,607	21,106	42,613	64,098	85,886	141.7%	41.3%
		e) costs of tangible and intangible non-current asset depreciation and amortization	120	600,345	619,202	641,205	637,713	160,387	324,268	492,400	670,572	105.2%	106.2%
		f) adjustments and write-downs for value losses and provisions (Line 121=Line 122-Line 125), of which:	121	63,992	31,359	36,888	32,962	24,272	14,212	28,069	51,801	157.2%	-51.5%
		f1) costs of adjustments and provisions	122	74,164	80,453	81,803	74,515	25,707	43,848	71,168	100,633	135.1%	100.5%
		f1.1) - provisions for employee participation in profit	123	27,000	30,000	35,000	31,000	16,800	24,000	36,000	48,000	154.8%	114.8%
		f1.2) - provisions related to the mandate contract	124	-	2,161	-	-	54	108	161	215	0.0%	0.0%
		f2) income from provisions and adjustments for impairment or write downs, of which:	125	138,157	49,094	44,916	41,553	1,435	29,636	43,099	48,832	117.5%	30.1%
		f2.1) from provision writing-off (Line 126 = Line 127 + Line 128 + Line 129), of which:	126	138,157	49,094	44,916	41,553	1,435	29,636	43,099	48,832	117.5%	30.1%
		- from employee participation in profit	127	20,000	27,000	25,170	25,170	-	24,800	31,000	31,000	123.2%	125.9%
		- from impairment of non-current and current assets	128	8,299	6,676	4,200	4,226	593	1,186	1,779	3,343	79.1%	50.9%
		- income from other provisions	129	109,858	15,418	15,545	12,157	842	3,650	10,320	14,489	119.2%	11.1%
2		Financial costs (Line 130 = Line 131 + Line 134 + Line 137), of which:	130	31,687	42,823	26,110	32,104	7,631	15,195	27,685	40,809	127.1%	101.3%
		a) costs of interest, of which:	131	526	3,260	4,731	3,365	850	1,600	2,250	2,500	74.3%	639.9%
		a1) related to investment loans	132	526	3,260	4,731	3,365	850	1,600	2,250	2,500	74.3%	639.9%
		a2) related to current business loans	133	-	-	-	-	-	-	-	-	0.0%	0.0%
		b) costs from exchange rate differences, of which:	134	8,562	1,000	3,008	2,342	855	1,710	2,564	3,419	146.0%	27.4%
		b1) related to investment loans	135	8,562	1,000	3,008	2,342	855	1,710	2,564	3,419	146.0%	27.4%
		b2) related to current business loans	136	-	-	-	-	-	-	-	-	0.0%	0.0%
		c) other financial costs	137	22,599	38,563	18,372	26,396	5,926	11,885	22,871	34,890	132.2%	116.8%
III		GROSS (profit/loss) (Line 138=Line 1-Line 28)	138	3,192,497	1,842,417	2,484,639	2,841,990	559,999	784,944	1,162,940	1,509,762	53.1%	89.0%
		non-taxable income	139	145,191	56,772	52,806	53,703	9,935	19,870	29,805	39,740	74.0%	37.0%

This a free translation from the Romanian version.

In case of any differences between the Romanian and English version, the Romanian version prevails

0		INDICATORS	Line no.	2022 actual	Provisions for the previous year 2023			Proposals for the current year 2024				% 7=6/5	% 8=5/3a
					Approved		Preliminary/ Actual December 2023	of which:					
					according to the OGMS Resolution no. 1/15.02.2023	according to the BoD Decision no. 232/27.10.2023		Q1	Q2	Q3	Year		
1	2	3	3a	4	4a	5	6a	6b	6c	6	7	8	
		expenditure non-deductible for fiscal purposes	140	175,551	83,129	88,189	85,402	14,548	29,095	43,643	58,190	68.1%	48.6%
IV		TAX ON CURRENT PROFIT (***)	141	428,073	286,414	388,270	404,114	83,630	114,060	186,990	237,760	58.8%	94.4%
V		SUBSTANTIATION DATA										0.0%	0.0%
1		Total operating income, of which: (Line 2)	142	6,443,460	7,382,231	7,522,402	7,584,061	1,204,534	2,123,598	3,221,472	4,434,259	58.5%	117.7%
	a)	- income from subsidies and transfers	143	-	-	-	-	-	-	-	-	0.0%	0.0%
	b)	- other income that are not factored in determination of the work productivity and	144	755,754	-	-	899,233	-	-	-	-	0.0%	119.0%
2		Total operating expenditure, of which: (Line 29)	145	3,457,453	5,739,386	5,396,107	5,123,031	701,668	1,446,806	2,207,129	3,111,106	60.7%	148.2%
	a)	- other operating expenditure that is not factored in determination of the gross result obtained in the previous year, according to the State Budget Annual Law	146	-	-	-	-	-	-	-	-	0.0%	0.0%
3		Payroll costs (Line 86), of which: (**)	147	510,542	717,836	699,231	675,643	159,019	353,449	547,740	739,365	109.4%	132.3%
	a)	with amounts representing increases in salary expenses related to the average price growth index forecast for the year 2024;	147a)	-	-	-	-	-	-	-	-	0.0%	0.0%
	b)	with amounts representing increases in the average gross earnings per employee due to the increase in the gross minimum basic salary per country guaranteed in payment for the year 2024 and other related salary expenses, only for the personnel that fall under the scope of these regulations;	147b)	-	-	-	-	-	-	-	-	0.0%	0.0%
	c)	with the amounts representing increases in salary expenses, for the entire year 2024, due to the increase in the gross minimum basic salary per country guaranteed in payment and other related salary expenses, according to the provisions of Government Decision no. 900/2023 for the establishment of the gross minimum basic salary per country guaranteed in payment, with subsequent amendments, only for the personnel that fall under the scope of these regulations;	147c)	-	-	-	-	-	-	-	-	0.0%	0.0%
	d)	with the amounts representing increases in salary expenses for the entire year 2024, due to the increase in the number of personnel during the year 2023 as a result of the diversification/expansion of the activity;	147d)	-	-	-	-	-	-	-	4,134	0.0%	0.0%
	e)	with the amounts representing increases in salary expenses, related to their reinstatement, for the entire year 2024, determined as a result of the granting of salary increases in 2023	147e)	-	-	-	-	-	-	-	-	0.0%	0.0%
	f)	with amounts representing increases in the payroll costs as a result of the increase in the number of personnel compared to the one achieved in 2023, in the case of the development of their activity	147f)	-	-	-	-	-	-	-	36,000	0.0%	0.0%
4		Headcount projected at the end of the year	148	2,345	2,714	2,675	2,352	x	x	x	2,698	114.7%	100.3%
5		Average headcount	149	2,221	2,560	2,560	2,320	x	x	x	2,526	108.9%	104.5%
6	a)	Monthly average earnings per employee (lei/person) determined based on the payroll costs (Line 147/Line 149)/12*1000	150	19,157	23,367	22,765	24,269	x	x	x	24,392	100.5%	126.7%
	b)	Monthly average earnings per employee (lei/person) determined based on the payroll cost, according to Government Ordinance no. 26/2013 [(Line 147 – Line 92* – Line 97)/Line 149]/12*1000	151	17,965	22,016	21,473	22,896	x	x	x	22,890	100.0%	127.5%
	c)	Monthly average earnings per employee (lei/person) determined based on the payroll costs, recalculated according to Government Ordinance no. 26/2013 and the State Budget Annual Law	152	17,965	19,831	19,287	22,896	x	x	x	22,890	100.0%	127.5%
7	a)	Work productivity in value units per total average headcount (thousand lei/person) (Line 2/Line 149)	153	2,901	2,884	2,939	3,269	x	x	x	1,755	53.7%	112.7%
	b)	Work productivity in value units per total average headcount, as recalculated pursuant to the Annual State Budget Law	154	2,561	2,884	2,939	2,881	x	x	x	1,755	60.9%	112.5%
	c)	Work productivity in physical units per total average headcount (quantity of finished goods/person) W=QPF/Line 149	155	-	-	-	-	x	x	x	-	0.0%	0.0%
	c1)	Elements for calculation of the work productivity in physical units, of which	156	-	-	-	-	x	x	x	-	0.0%	0.0%
		- quantity of finished goods (QPF)	157	-	-	-	-	x	x	x	-	0.0%	0.0%
		- average price (p)	158	-	-	-	-	x	x	x	-	0.0%	0.0%
		- amount = QPF x p	159	-	-	-	-	x	x	x	-	0.0%	0.0%
		- share of total operating income = Line 157/Line 2	160	-	-	-	-	x	x	x	-	0.0%	0.0%
8		Overdue payments	161	-	-	-	-	-	-	-	-	0.0%	0.0%
9		Overdue receivables, of which:	162	3,709	2,429	2,429	3,819	-	-	-	3,755	98.3%	103.0%
		- from operators with full/majority State capital	163	3,666	2,405	2,405	3,572	-	-	-	3,700	103.6%	97.4%
		- from privately-owned operators	164	44	25	25	247	-	-	-	55	22.3%	564.0%
		- from the State budget	165	-	-	-	-	-	-	-	-	0.0%	0.0%
		- from the local budget	166	-	-	-	-	-	-	-	-	0.0%	0.0%

This a free translation from the Romanian version.

In case of any differences between the Romanian and English version, the Romanian version prevails

0	1	INDICATORS	Line no.	2022 actual	Provisions for the previous year 2023			Proposals for the current year 2024				%	%
					Approved		Preliminary/ Actual December 2023	of which:				7=6/5	8=5/3a
					according to the OGMS Resolution no. 1/15.02.2023	according to the BoD Decision no. 232/27.10.2023		Q1	Q2	Q3	Year		
				3a	4	4a	5	6a	6b	6c	6	7	8
		- from other entities	167	-	-	-	-	-	-	-	-	0.0%	0.0%
10		Loans to finance the current business (principal repayable)	168	-	-	-	-	-	-	-	-	0.0%	0.0%
11		Total redistributions/distributions according to Government Emergency Ordinance no. 29/2017, from:	169	-	-	-	-	-	-	-	-	0.0%	0.0%
		- other reserves	170	-	-	-	-	-	-	-	-	0.0%	0.0%
		- result carried forward	171	-	-	-	-	-	-	-	-	0.0%	0.0%

\*) up to the limit set out at Article 25(3) of Law no. 227/2015 on the Fiscal Code, as subsequently amended and supplemented

\*\*) the amounts not factored in determination of the gross increase in average earnings provided in the State Budget Annual Law shall be shown separately

(\*\*\*) the current corporate tax shown at line 141 contains the net deferred tax

Chief Executive Officer  
Cosmin Ghita

Chief Financial Officer  
Dan Niculaie-Faranga