

Further specification of the economic and financial indicators provided in the income and expenditure budget, and its distribution by quarters

0	1	INDICATORS	Line no.	2021 actual	Provisions for the previous year 2022			Proposals for the current year 2023				% 7=6/5	% 8=5/3a
					Approved		Preliminary/ Actual December 2022	of which:					
					according to the OGMS Resolution no. 3/23.02.2022	according to the OGMS Resolution no. 10/19.10.2022		Q1	Q2	Q3	Year		
4	4a	5	6a	6b	6c	6	7	8					
I.		<b>TOTAL INCOME (Line 1=Line 2 + Line 22)</b>	1	3,249,890	5,186,756	6,608,815	6,629,587	2,150,784	3,824,657	5,693,228	7,624,626	115.0%	204.0%
1		<b>Total operating income (Line 2=Line 3 + Line 8 + Line 9 + Line 12 + Line 13 + Line 14), of which:</b>	2	3,188,865	5,100,618	6,416,631	6,437,790	2,070,196	3,663,460	5,491,435	7,382,231	114.7%	201.9%
	a)	<b>from sold production (Line 3 = Line 4 + Line 5 + Line 6 + Line 7), of which:</b>	3	3,104,885	5,027,967	6,338,735	6,343,263	2,044,281	3,591,917	5,411,137	7,284,864	114.8%	204.3%
	a1)	from sale of products	4	3,103,120	5,025,766	6,336,467	6,341,313	2,043,865	3,591,152	5,409,625	7,282,964	114.8%	204.4%
	a2)	from provision of services	5	-	-	-	-	-	-	-	-	0.0%	0.0%
	a3)	from royalties and rents	6	821	788	840	865	220	435	649	864	99.9%	105.4%
	a4)	other income	7	945	1,412	1,428	1,084	196	330	863	1,036	95.5%	114.8%
	b)	from sale of goods	8	13,490	15,180	22,874	22,903	6,839	11,928	18,631	25,590	111.7%	169.8%
	c)	from operating subsidies and transfers related to the net turnover (Line 9 = Line 10 + Line 11), of which:	9	-	-	-	-	-	-	-	-	0.0%	0.0%
	c1	subsidies, according to the legal provisions in force	10	-	-	-	-	-	-	-	-	0.0%	0.0%
	c2	transfers, according to the legal provisions in force	11	-	-	-	-	-	-	-	-	0.0%	0.0%
	d)	from production of non-current assets	12	18,559	40,800	33,715	30,203	9,814	22,326	35,830	48,774	161.5%	162.7%
	e)	income related to costs of production in progress	13	21,574	1,813	5,140	22,977	5,376	29,652	14,450	7,865	34.2%	106.5%
	f)	other operating income (Line 15 + Line 16 + Line 19 + Line 20 + Line 21), of which:	14	30,357	14,859	16,167	18,444	3,886	7,637	11,386	15,138	82.1%	60.8%
	f1)	from fines and penalties	15	6,223	450	1,213	2,489	100	225	325	450	18.1%	40.0%
	f2)	from sale of assets and other capital transactions (red. 16 = Line 17 + Line 18), of which:	16	8,443	-	16	107	8	15	45	53	49.7%	1.3%
		- tangible assets	17	8,443	-	16	107	8	15	45	53	49.7%	1.3%
		- intangible assets	18	-	-	-	-	-	-	-	-	0.0%	0.0%
	f3)	from investments subsidies	19	14,361	14,354	14,354	14,675	3,589	7,177	10,766	14,355	97.8%	102.2%
	f4)	from marketing of CO2 certificates	20	-	-	-	-	-	-	-	-	0.0%	0.0%
	f5)	other income	21	1,330	55	583	1,174	190	220	250	280	23.9%	88.2%
	2	<b>Financial income (Line 22 = Line 23 + Line 24 + Line 25 + Line 26 + Line 27), of which:</b>	22	61,025	86,138	192,183	191,797	80,588	161,197	201,793	242,395	126.4%	314.3%
	a)	from financial assets	23	-	-	-	-	-	-	-	-	0.0%	0.0%
	b)	from financial investments	24	24	-	975	974	243	487	731	975	100.1%	4139.4%
	c)	from exchange rate differences	25	8,749	7,000	8,000	8,000	250	500	750	1,000	12.5%	91.4%
	d)	from interest	26	52,247	79,138	183,112	182,687	80,095	160,210	200,312	240,420	131.6%	349.7%
	e)	other financial income	27	5	-	96	136	-	-	-	-	0.0%	2880.2%
II		<b>TOTAL EXPENDITURE (Line 28 = Line 29 + Line 130)</b>	28	2,045,797	2,617,238	3,929,154	3,622,094	1,462,531	2,752,451	4,118,819	5,782,209	159.6%	177.1%
1		<b>Operating costs (Line 29 = Line 30 + Line 78 + Line 85 + Line 113), of which:</b>	29	2,009,385	2,580,090	3,892,799	3,591,998	1,454,132	2,732,589	4,087,513	5,739,386	159.8%	178.8%
	A.	<b>Costs of goods and services (Line 30 = Line 31 + Line 39 + Line 45), of which:</b>	30	680,785	946,936	1,226,202	947,035	321,125	662,467	996,294	1,395,257	147.3%	139.1%
	A1	<b>Costs of inventories (Line 31=Line 32 + Line 33 + Line 36 + Line 37 + Line 38), of which:</b>	31	487,726	640,395	945,556	732,393	240,016	477,568	722,157	985,492	134.6%	150.2%
	a)	costs of raw materials	32	154,445	157,862	157,862	153,283	44,850	93,612	143,726	204,318	133.3%	99.2%
	b)	costs of consumables, of which:	33	70,288	97,758	95,715	86,746	22,686	58,070	82,696	108,143	124.7%	123.4%
	b1)	costs of spare parts	34	17,484	28,890	29,766	26,648	4,890	19,900	24,040	27,852	104.5%	152.4%
	b2)	costs of fuel	35	2,537	3,780	4,092	2,654	1,445	2,318	3,524	4,414	166.3%	104.6%
	c)	costs of materials similar to inventory items	36	2,217	4,267	3,983	3,061	813	1,551	2,827	5,042	164.7%	138.0%
	d)	expenditure on energy and water	37	83,920	90,823	93,462	91,968	28,652	52,399	80,952	110,656	120.3%	109.6%
	e)	costs of goods for sale	38	176,856	289,684	594,532	397,335	143,014	271,936	411,955	557,333	140.3%	224.7%
	A2	<b>Costs of third-party services (Line 39 = Line 40 + Line 41 + Line 44), of which:</b>	39	100,117	122,083	121,754	95,443	24,099	71,325	108,263	159,464	167.1%	95.3%
	a)	costs of maintenance and repairs	40	87,344	105,244	104,679	81,380	19,377	61,879	94,095	140,574	172.7%	93.2%
	b)	costs of rents (Line 41 = Line 44 + Line 43), of which:	41	510	2,297	2,297	571	1,088	2,177	3,265	4,352	762.0%	111.9%
	b1)	- to operators with full/majority State capital	42	330	1,843	1,843	339	86	172	257	343	101.3%	102.5%
	b2)	- to privately-owned operators	43	180	454	454	232	1,002	2,005	3,007	4,009	1724.4%	129.2%

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					Approved		Preliminary/ Actual December 2022	of which:					
					according to the OGMS Resolution no. 3/23.02.2022	according to the OGMS Resolution no. 10/19.10.2022		Q1	Q2	Q3	Year		
			3	3a	4	4a	5	6a	6b	6c	6	7	8
	c)	insurance premiums	44	12,263	14,543	14,779	13,492	3,634	7,269	10,903	14,538	107.8%	110.0%
A3		Costs of other third-party services (Line 45=Line 46 + Line 47 + Line 49 + Line 56 + Line 61 + Line 62 + Line 66 + Line 67 + Line 68 + Line 77), of which:	45	92,942	184,459	158,892	119,199	57,010	113,575	165,874	250,301	210.0%	128.3%
	a)	costs of collaborators	46	-	-	-	-	-	-	-	-	0.0%	0.0%
	b)	costs of commissions and fee, of which:	47	9	12,736	12,736	390	2,542	3,419	4,296	5,173	1325.3%	4185.9%
	b1)	costs of legal advice	48	-	-	14	295	2,538	3,410	4,281	5,153	1747.1%	0.0%
	c)	costs of business entertainment, advertising and publicity (Line 50 + Line 52), of which:	49	614	2,118	1,935	453	1,179	1,916	2,558	3,301	729.0%	73.7%
	c1)	costs of business entertainment, of which:	50	421	340	320	368	106	271	336	491	133.5%	87.4%
		- gift vouchers according to Law no. 193/2006, as amended	51	-	-	-	-	-	-	-	-	0.0%	0.0%
	c2)	costs of advertising and publicity, of which:	52	193	1,778	1,614	85	1,073	1,646	2,223	2,810	3308.9%	44.0%
		- gift vouchers for advertising and publicity costs, according to Law no. 193/2006, as amended	53	-	-	-	-	-	-	-	-	0.0%	0.0%
		- gift vouchers for marketing campaigns, market surveying, or promotion on existing or new markets, according to Law no. 193/2006, as amended	54	-	-	-	-	-	-	-	-	0.0%	0.0%
		- product promotion costs	55	-	-	-	-	-	-	-	-	0.0%	0.0%
	d)	Costs of sponsorship, according to the Government Emergency Ordinance no. 2/2015 (Line 56 = Line 57 + Line 58 + Line 60), of which:	56	7,998	13,037	12,421	8,695	4,297	8,594	12,891	17,187	197.7%	108.7%
	d1)	costs of sponsorships in the medical and healthcare field	57	3,428	5,200	5,200	3,640	1,719	3,437	5,156	6,875	188.9%	106.2%
	d2)	costs of sponsorships in the education, tuition, social and sport fields, of which:	58	4,221	5,237	4,621	3,235	1,719	3,437	5,156	6,875	212.5%	76.6%
		- for sport clubs	59	5	-	-	-	-	-	-	-	0.0%	0.0%
	d3)	costs of sponsorships for other actions and activities	60	349	2,600	2,600	1,820	859	1,719	2,578	3,437	188.8%	521.6%
	e)	costs of freight and passenger transport	61	6,333	6,723	6,523	5,677	1,645	3,299	5,519	7,738	136.3%	89.6%
	f)	costs of travel, secondment, transfer, of which:	62	962	3,066	4,378	5,285	3,086	7,367	11,712	16,275	307.9%	549.2%
		- costs of per diem (Line 63 = Line 64 + Line 65), of which:	63	371	513	760	725	238	628	1,044	1,390	191.8%	195.3%
		- domestic	64	146	199	235	138	27	53	76	108	78.2%	94.8%
		- abroad	65	225	313	525	587	211	575	968	1,282	218.5%	260.2%
	g)	postal costs and telecommunication charges	66	536	565	592	415	177	330	479	622	150.0%	77.3%
	h)	costs of banking and similar services	67	318	546	560	399	232	343	440	537	134.6%	125.6%
	i)	other costs of third-party services, of which:	68	18,846	26,319	24,672	18,994	8,855	18,646	27,640	37,987	200.0%	100.8%
	i1)	costs of insurance and security	69	2,636	2,891	2,810	2,786	762	1,538	2,321	3,118	111.9%	105.7%
	i2)	costs of on maintenance and operation of computing technology	70	13,805	16,322	15,512	12,729	4,173	8,785	12,810	18,217	143.1%	92.2%
	i3)	costs of professional training	71	2,345	7,012	6,272	3,422	3,851	8,239	12,381	16,508	482.4%	145.9%
	i4)	costs of revaluation of tangible and intangible non-current assets, of which:	72	6	10	33	3	55	55	85	85	3079.2%	49.3%
		-related to goods having the nature of public property	73	-	-	-	-	-	-	-	-	0.0%	0.0%
	i5)	costs of services rendered by subsidiaries	74	-	-	-	-	-	-	-	-	0.0%	0.0%
	i6)	costs of management personnel recruitment and placement, according to Government Emergency Ordinance no. 109/2011	75	-	-	-	-	-	-	-	-	0.0%	0.0%
	i7)	costs of tender and other notices	76	54	84	44	54	15	29	44	59	108.7%	100.5%
	j)	other costs	77	57,325	119,349	95,075	78,891	34,998	69,662	100,339	161,481	204.7%	137.6%
B		Costs of taxes, duties and similar payments (Line 78=Line 79 + Line 80 + Line 81 + Line 82 + Line 83 + Line 84), of which:	78	184,564	356,896	1,259,083	1,297,067	803,509	1,404,305	2,012,580	2,729,139	210.4%	702.8%
	a)	costs of the charge for exploitation of mineral resources	79	-	-	-	-	-	-	-	-	0.0%	0.0%
	b)	costs of the royalty for concession of public goods and mineral resources	80	-	-	-	-	-	-	-	-	0.0%	0.0%
	c)	costs of the license tax	81	-	-	-	-	-	-	-	-	0.0%	0.0%
	d)	costs of the authorization tax	82	9,930	9,940	9,944	9,919	2,488	4,964	7,452	9,928	100.1%	99.9%
	e)	costs of the green tax	83	102,339	104,116	104,114	102,884	25,714	51,308	76,799	102,257	99.4%	100.5%
	f)	costs of other taxes and duties	84	72,295	242,840	1,145,025	1,184,264	775,307	1,348,033	1,928,329	2,616,954	221.0%	1638.1%
C.		Personnel costs (Line 85 = Line 86 + Line 99 + Line 103 + Line 112), of which:	85	454,298	574,133	573,851	564,254	136,006	301,039	464,439	794,638	140.8%	124.2%
C0		Payroll costs (Line 86 = Line 87 + Line 91)	86	415,712	524,539	524,539	514,942	122,706	273,832	422,274	717,836	139.4%	123.9%
C1		Costs of salaries and wages (Line 87 = Line 88 + Line 89 + Line 90), of which:	87	365,862	464,260	464,260	459,907	115,162	238,486	374,778	646,102	140.5%	125.7%
	a)	base salaries and wages	88	250,865	336,536	336,536	332,183	82,683	169,801	266,595	466,668	140.5%	132.4%
	b)	increments, bonuses and other allowances related to the base salary (according to the CBA)	89	108,074	115,699	115,699	115,699	32,206	68,107	107,341	162,541	140.5%	107.1%

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			3	3a	4	4a	5	6a	6b	6c	6	7	8
		c) other allowance (according to the CBA)	90	6,923	12,025	12,025	12,025	273	579	842	16,893	140.5%	173.7%
	C2	Bonuses (Line 91 = Line 92 + Line 95 + Line 96 + Line 97 + Line 98), of which:	91	49,850	60,279	60,279	55,035	7,545	35,346	47,495	71,734	130.3%	110.4%
		a) social costs provided at Article 25 of Law no. 227/2015 on the Fiscal Code, as subsequently amended and supplemented, of which:	92	11,494	14,424	14,424	9,987	1,827	3,988	7,644	14,500	145.2%	86.9%
		- nursery vouchers, according to Law no. no. 193/2006, as amended;	93	-	-	-	-	-	-	-	-	0.0%	0.0%
		- gift vouchers for social costs, according to Law no. 193/2006, as amended;	94	-	-	-	-	-	-	-	-	0.0%	0.0%
		b) food vouchers;	95	708	1,039	1,339	986	61	90	119	1,802	182.8%	139.3%
		c) holiday vouchers;	96	4,453	5,978	5,978	5,609	-	-	-	8,154	145.4%	126.0%
		d) costs of employee participation in the profit obtained in the previous year	97	21,173	21,000	21,000	20,742	-	21,600	27,000	27,000	130.2%	98.0%
		e) other costs according to the CBA.	98	12,022	17,838	17,538	17,711	5,657	9,668	12,733	20,278	114.5%	147.3%
	C3	Other personnel costs (Line 99 = Line 100 + Line 101 + Line 102), of which:	99	-	-	-	-	-	-	-	-	0.0%	0.0%
		a) costs of severance payments for layoffs	100	-	-	-	-	-	-	-	-	0.0%	0.0%
		b) costs of salary entitlements due under court judgments	101	-	-	-	-	-	-	-	-	0.0%	0.0%
		c) payroll costs related to restructuring, privatization, special administration, other commissions and committees	102	-	-	-	-	-	-	-	-	0.0%	0.0%
	C4	Costs under the mandate contract and of other management and control bodies, commissions and committees (Line 103 = Line 104 + Line 107 + Line 110 + Line 111), of which:	103	3,069	3,572	3,290	3,290	1,088	2,243	3,402	4,562	138.7%	107.2%
		a) for executives/directorship	104	1,985	1,987	1,557	1,557	540	1,265	1,994	2,723	174.8%	78.5%
		- fixed component	105	1,400	1,320	1,002	1,002	275	598	920	1,243	124.0%	71.6%
		- variable component	106	584	667	555	555	265	667	1,073	1,480	266.6%	95.0%
		b) for the board of directors/supervisory board, of which:	107	1,084	1,585	1,732	1,732	548	978	1,409	1,839	106.2%	159.8%
		- fixed component	108	589	996	915	915	323	645	968	1,291	141.1%	155.4%
		- variable component	109	496	589	817	817	225	333	441	548	67.0%	164.9%
		c) for auditors	110	-	-	-	-	-	-	-	-	0.0%	0.0%
		d) for other commissions and committees set up according to the law	111	-	-	-	-	-	-	-	-	0.0%	0.0%
	C5	Costs of contributions owed by employer	112	35,517	46,022	46,022	46,022	12,212	24,964	38,763	72,240	157.0%	129.6%
	D.	Other operating costs (Line 113 = Line 114 + Line 117 + Line 118 + Line 119 + Line 120 + Line 121), of which:	113	689,738	702,125	833,663	783,643	193,491	364,778	614,200	820,352	104.7%	113.6%
		a) costs of increases and penalties (Line 114 = Line 115 + Line 116), of which:	114	202	6	68	899	28	53	64	100	11.1%	444.7%
		- to the consolidated general budget	115	30	2	66	76	28	53	64	100	132.2%	253.9%
		- to other creditors	116	172	4	2	823	-	-	-	-	0.0%	477.7%
		b) costs of non-current assets	117	5,361	30,726	28,041	1,160	-	2,200	60,508	63,558	5478.3%	21.6%
		c) costs of transfer for personnel payment	118	-	-	-	-	-	-	-	-	0.0%	0.0%
		d) other costs	119	90,797	55,298	156,232	146,423	26,023	51,899	80,273	106,133	72.5%	161.3%
		e) costs of tangible and intangible non-current asset depreciation and amortization	120	553,836	577,404	614,180	601,627	152,484	305,266	459,954	619,202	102.9%	108.6%
		f) adjustments and write-downs for value losses and provisions (Line 121=Line 122-Line 125), of which:	121	39,542	38,692	35,142	33,534	14,957	5,362	13,401	31,359	93.5%	84.8%
		f1) costs of adjustments and provisions	122	86,651	77,150	77,342	74,640	16,422	35,416	59,046	80,453	107.8%	86.1%
		f1.1) - provisions for employee participation in profit	123	20,000	27,000	27,000	27,000	9,000	15,000	24,000	30,000	111.1%	135.0%
		f1.2) - provisions related to the mandate contract	124	-	407	171	171	300	917	1,539	2,161	1263.6%	0.0%
		f2) income from provisions and adjustments for impairment or write downs, of which:	125	47,109	38,458	42,200	41,106	1,465	30,054	45,646	49,094	119.4%	87.3%
		f2.1) from provision writing-off (Line 126 = Line 127 + Line 128 + Line 129), of which:	126	47,109	38,458	42,200	41,106	1,465	30,054	45,646	49,094	119.4%	87.3%
		- from employee participation in profit	127	21,326	21,000	21,000	20,742	-	21,600	27,000	27,000	130.2%	97.3%
		- from impairment of non-current and current assets	128	3,653	5,218	8,366	9,037	1,140	3,319	6,247	6,676	73.9%	247.4%
		- income from other provisions	129	22,130	12,240	12,834	11,327	325	5,136	12,399	15,418	136.1%	51.2%
2		Financial costs (Line 130 = Line 131 + Line 134 + Line 137), of which:	130	36,411	37,148	36,355	30,096	8,399	19,862	31,306	42,823	142.3%	82.7%
		a) costs of interest, of which:	131	1,192	500	500	461	789	1,621	2,414	3,260	706.6%	38.7%
		a1) related to investment loans	132	1,192	500	500	461	789	1,621	2,414	3,260	706.6%	38.7%
		a2) related to current business loans	133	-	-	-	-	-	-	-	-	0.0%	0.0%
		b) costs from exchange rate differences, of which:	134	25,821	15,500	15,500	9,091	250	500	750	1,000	11.0%	35.2%
		b1) related to investment loans	135	18,106	15,500	15,500	9,091	250	500	750	1,000	11.0%	50.2%
		b2) related to current business loans	136	-	-	-	-	-	-	-	-	0.0%	0.0%
		c) other financial costs	137	9,398	21,148	20,355	20,544	7,361	17,742	28,141	38,563	187.7%	218.6%
III		GROSS (profit/loss) (Line 138=Line 1-Line 28)	138	1,204,093	2,569,518	2,679,661	3,007,493	688,253	1,072,206	1,574,409	1,842,417	61.3%	249.8%
		non-taxable income	139	57,626	52,806	52,806	47,173	14,193	28,386	42,579	56,772	120.3%	81.9%

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0	1	INDICATORS	Line no.	2021 actual	Provisions for the previous year 2022			Proposals for the current year 2023				% 7=6/5	% 8=5/3a
					Approved		Preliminary/ Actual December 2022	of which:					
					according to the OGMS Resolution no. 3/23.02.2022	according to the OGMS Resolution no. 10/19.10.2022		Q1	Q2	Q3	Year		
3	3a	4	4a	5	6a	6b	6c	6	7	8			
		expenditure non-deductible for fiscal purposes	140	177,941	88,189	88,189	75,257	20,782	41,565	62,347	83,129	110.5%	42.3%
IV		TAX ON CURRENT PROFIT (***)	141	167,832	416,784	430,757	478,851	103,826	158,218	235,017	286,414	59.8%	285.3%
V		SUBSTANTIATION DATA										0.0%	0.0%
1		Total operating income, of which: (Line 2)	142	3,188,865	5,100,618	6,416,631	6,437,790	2,070,196	3,663,460	5,491,435	7,382,231	114.7%	201.9%
	a)	- income from subsidies and transfers	143	-	-	-	-	-	-	-	-	0.0%	0.0%
	b)	- other income that are not factored in determination of the work productivity and	144	-	-	-	767,112	-	-	-	-	0.0%	0.0%
2		Total operating expenditure, of which: (Line 29)	145	2,009,385	2,580,090	3,892,799	3,591,998	1,454,132	2,732,589	4,087,513	5,739,386	159.8%	178.8%
	a)	- other operating expenditure that is not factored in determination of the gross result obtained in the previous year, according to the State Budget Annual Law	146	-	-	-	-	-	-	-	-	0.0%	0.0%
3		Payroll costs (Line 86), of which: (**)	147	415,712	524,539	524,539	514,942	122,706	273,832	422,274	717,836	139.4%	123.9%
	a)	with amounts representing increases in the payroll costs related to the average price rise index projected for 2023;	147a)	-	-	-	-	-	-	-	40,285	0.0%	0.0%
	b)	with amounts representing increases in the gross average earnings per employee further to the increase in the national gross minimum base pay guaranteed for payment for 2023 and other payroll costs related thereto;	147b)	-	-	-	-	-	-	-	-	0.0%	0.0%
	c)	with amounts representing increases in the payroll costs for their top-up, for the entire year 2023, determined further to granting of increases and bonuses in 2022, and/or by the increase in staffing in 2022;	147c)	-	-	-	-	-	-	-	67,141	0.0%	0.0%
	d)	with amounts representing increases in the payroll costs determined by the granting of salary and wage increases and bonuses provided in regulatory acts or court judgments in 2023;	147d)	-	-	-	-	-	-	-	48,200	0.0%	0.0%
	e)	with amounts representing increases in the payroll costs caused by the increase in staffing in 2023 compared to the figure approved in the previous year as a result of business diversification/expansion;	147e)	-	-	-	-	-	-	-	37,671	0.0%	0.0%
	f)	with amounts representing increases in the payroll costs for their top-up, for the entire year 2023, due to the decrease in the average staffing in 2022, by moving them to core, for the economic operators acting in the national industry defence which carry out activities according to the provisions of Law no. 232/2016 on the national defence industry, and amending and supplementing certain regulatory acts, as subsequently amended and supplemented, only for the staff who are moved from core into activity in 2023, and only for the economic operators which have reduced the 2022 approved payroll costs by this amount by rectifying the income and expenditure budget according to the legal provisions.	147f)	-	-	-	-	-	-	-	-	0.0%	0.0%
4		Headcount projected at the end of the year	148	2,205	2,681	2,681	2,348	x	x	x	2,714	115.6%	106.5%
5		Average headcount	149	2,002	2,466	2,250	2,224	x	x	x	2,560	115.1%	111.1%
6	a)	Monthly average earnings per employee (lei/person) determined based on the payroll costs (Line 147/Line 149)/12*1000	150	17,304	17,726	19,427	19,295	x	x	x	23,367	121.1%	111.5%
	b)	Monthly average earnings per employee (lei/person) determined based on the payroll cost, according to Government Ordinance no. 26/2013 [(Line 147 – Line 92* - Line 97)/Line 149]/12*1000	151	15,944	16,529	18,115	18,143	x	x	x	22,016	121.3%	113.8%
	c)	Monthly average earnings per employee (lei/person) determined based on the payroll costs, recalculated according to Government Ordinance no. 26/2013 and the State Budget Annual Law	152	15,944	15,603	16,066	18,143	x	x	x	19,831	109.3%	113.8%
7	a)	Work productivity in value units per total average headcount (thousand lei/person) (Line 2/Line 149)	153	1,593	2,068	2,852	2,895	x	x	x	2,884	99.6%	181.7%
	b)	Work productivity in value units per total average headcount, as recalculated pursuant to the Annual State Budget Law	154	1,593	2,068	2,852	2,550	x	x	x	2,884	113.1%	160.1%
	c)	Work productivity in physical units per total average headcount (quantity of finished goods/person) W=QPF/Line 149	155	-	-	-	-	x	x	x	-	0.0%	0.0%
	c1)	Elements for calculation of the work productivity in physical units, of which	156	-	-	-	-	x	x	x	-	0.0%	0.0%
		- quantity of finished goods (QPF)	157	-	-	-	-	x	x	x	-	0.0%	0.0%
		- average price (p)	158	-	-	-	-	x	x	x	-	0.0%	0.0%
		- amount = QPF x p	159	-	-	-	-	x	x	x	-	0.0%	0.0%
		- share of total operating income = Line 157/Line 2	160	-	-	-	-	x	x	x	-	0.0%	0.0%
8		Overdue payments	161	-	-	-	-	-	-	-	-	0.0%	0.0%
9		Overdue receivables, of which:	162	3,025	3,302	2,050	3,449	-	-	-	2,429	70.4%	114.0%
		- from operators with full/majority State capital	163	-	3,275	2,020	3,405	-	-	-	2,405	70.6%	0.0%
		- from privately-owned operators	164	-	26	30	45	-	-	-	25	55.1%	0.0%
		- from the State budget	165	-	-	-	-	-	-	-	-	0.0%	0.0%

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					Approved		Preliminary/ Actual December 2022	of which:				7=6/5	8=5/3a	
					according to the OGMS Resolution no. 3/23.02.2022	according to the OGMS Resolution no. 10/19.10.2022		Q1	Q2	Q3	Year			
				3a	4	4a	5	6a	6b	6c	6	7	8	
				- from the local budget	166	-	-	-	-	-	-	-	0.0%	0.0%
				- from other entities	167	-	-	-	-	-	-	-	0.0%	0.0%
	10			Loans to finance the current business (principal repayable)	168	-	-	-	-	-	-	-	0.0%	0.0%
	11			Total redistributions/distributions according to Government Emergency Ordinance no. 29/2017, from:	169	-	-	-	-	-	-	-	0.0%	0.0%
				- other reserves	170	-	-	-	-	-	-	-	0.0%	0.0%
				- result carried forward	171	-	-	-	-	-	-	-	0.0%	0.0%

\*) up to the limit set out at Article 25(3) of Law no. 227/2015 on the Fiscal Code, as subsequently amended and supplemented

\*\*) the amounts not factored in determination of the gross increase in average earnings provided in the State Budget Annual Law shall be shown separately

(\*\*\*) the current corporate tax shown at line 141 contains the net deferred tax

Chief Executive Officer  
Cosmin Ghita

Chief Financial Officer  
Dan Niculaie-Faranga