

Details of the economic-financial indicators provided in the revenue and expense budget and their distribution by quarters

INDICATORS		Row no.	Achieved in 2020	Provisions for the previous year 2021			Proposals for the current year 2022				% thousand RON		
				Approved according to OGMS Resolution No. 7/06.05.2021	Approved according to OGMS Resolution No. 11/28.11.2021	Achieved / Preliminary in 2021	of which:				7=6/5	8=5/3a	
							Q1	Q2	Q3	Year			
0	1	2	3a	4	4a	5	6a	6b	6c	6	7	8	
I.		<b>TOTAL REVENUES (Row 1 = Row 2 + Row 22)</b>	1	<b>2.585.894</b>	<b>2.740.197</b>	<b>3.037.383</b>	<b>3.242.434</b>	<b>1.481.079</b>	<b>2.478.205</b>	<b>3.768.478</b>	<b>5.186.756</b>	<b>160%</b>	125%
	1	Total operating revenues (Row 2 + Row 3 + Row 8 + Row 9 + Row 12 + Row 13 + Row 14), of which:	2	2.501.364	2.682.021	2.981.942	3.181.415	1.466.293	2.447.635	3.721.127	5.100.618	160%	127%
	a)	from sold production (Row 3 = Row 4 + Row 5 + Row 6 + Row 7), of which:	3	2.434.988	2.614.421	2.902.201	3.103.660	1.461.151	2.413.119	3.677.470	5.027.967	162%	127%
	a1)	from the sale of products	4	2.432.252	2.613.381	2.900.364	3.101.896	1.460.374	2.411.911	3.675.619	5.025.766	162%	128%
	a2)	from provided services	5	-	-	-	-	-	-	-	-	0%	0%
	a3)	from royalties and rents	6	925	-	-	819	207	408	598	788	96%	89%
	a4)	other revenues	7	1.810	385	1.055	945	570	800	1.253	1.412	150%	52%
	b)	from the sale of commodities	8	13.725	13.373	13.504	13.490	4.095	6.948	11.009	15.180	113%	98%
	c)	from operating subsidies and transfers related to the net turnover (Row 9 = Row 10 + Row 11), of which:	9	-	-	-	-	-	-	-	-	0%	0%
	c1)	subsidies, in compliance with the legal provisions in force	10	-	-	-	-	-	-	-	-	0%	0%
	c2)	Transfers, in compliance with the legal provisions in force	11	-	-	-	-	-	-	-	-	0%	0%
	d)	from the production of assets	12	1.057	27.743	26.019	18.072	8.627	18.754	29.370	40.800	226%	1710%
	e)	revenues related to the cost of the production in progress	13	33.785	16.662	16.662	20.120	11.283	1.310	7.904	1.813	9%	60%
	f)	other operating revenues (L.15+L.16+L.19+L.20+L.21), of which:	14	17.810	20.474	23.557	26.073	3.702	7.504	11.182	14.859	57%	146%
	f1)	from fines and penalties	15	387	100	4.277	6.168	100	300	375	450	7%	1592%
	f2)	from the sale of assets and other capital operations (Row 16 = Row 17 + Row 18), of which:	16	1.192	6.027	4.220	4.260	-	-	-	-	0%	358%
		- tangible assets	17	1.192	6.027	4.220	4.260	-	-	-	-	0%	358%
		- intangible assets	18	-	-	-	-	-	-	-	-	0%	0%
	f3)	from investment subsidies	19	14.347	14.348	14.356	14.361	3.588	7.177	10.765	14.354	100%	100%
	f4)	from the capitalization of CO2 certificates	20	-	-	-	-	-	-	-	-	0%	0%
	f5)	other revenues	21	1.884	-	703	1.284	14	28	41	55	4%	68%
	2	Financial revenues (Row 22 = Row 23 + Row 24 + Row 25 + Row 26 + Row 27), of which:	22	84.530	58.176	55.440	61.019	14.787	30.570	47.352	86.138	141%	72%
	a)	from financial assets	23	-	-	-	-	-	-	-	-	0%	0%
	b)	from financial investments	24	-	-	-	24	-	-	-	-	0%	0%
	c)	from exchange rate differences	25	26.019	16.021	7.391	8.747	1.750	3.500	5.250	7.000	80%	34%
	d)	from interests	26	58.507	42.155	48.048	52.247	13.037	27.070	42.102	79.138	151%	89%
	e)	other financial revenues	27	4	-	2	2	-	-	-	-	0%	45%
II		<b>TOTAL EXPENSES (Row 28 = Row 29 + Row 130)</b>	28	<b>1.770.485</b>	<b>2.077.109</b>	<b>2.100.706</b>	<b>2.040.259</b>	<b>690.060</b>	<b>1.403.735</b>	<b>1.963.583</b>	<b>2.617.238</b>	<b>128%</b>	<b>115%</b>
	1	Operating expenses (Row 29 = Row 30 + Row 78 + Row 85 + Row 113), of which:	29	1.729.972	2.042.425	2.060.317	2.004.987	680.792	1.385.192	1.935.748	2.580.090	129%	116%
	A.	Expenses with goods and services (Row 30 = Row 31 + Row 39 + Row 45), of which:	30	522.070	755.546	735.304	675.184	194.922	551.435	744.038	946.936	140%	129%
	A1	Inventory expenses (Row 31 = Row 32 + Row 33 + Row 36 + Row 37 + Row 38), of which:	31	333.522	486.137	488.728	472.735	127.220	399.607	520.255	640.395	135%	142%
	a)	expenses with raw materials	32	132.766	144.397	138.840	140.062	41.046	78.230	116.468	157.862	113%	105%
	b)	expenses with consumables, of which:	33	63.865	86.964	80.938	70.256	29.025	56.237	77.453	97.758	139%	110%
	b1)	expenses with spare parts	34	15.357	24.881	22.908	17.484	12.161	20.105	24.167	28.890	165%	114%
	b2)	fuel expenses	35	2.485	3.322	2.934	2.537	1.231	1.956	3.062	3.780	149%	102%
	c)	expenses regarding materials such as inventory items	36	1.596	3.403	3.545	2.214	842	1.798	3.638	4.267	193%	139%
	d)	energy and water expenses	37	80.010	89.164	85.889	83.347	23.585	42.038	66.315	90.823	109%	104%
	e)	commodity expenses	38	55.286	162.210	179.517	176.856	32.721	221.303	256.380	289.684	164%	320%
	A2	Expenses with services provided by third parties (Row 39 = Row 40 + Row 41 + Row 44), of which:	39	79.077	118.387	111.807	96.518	27.493	63.558	93.788	122.083	126%	122%
	a)	expenses with maintenance and repairs	40	66.178	104.803	98.578	83.744	23.661	55.883	81.532	105.244	126%	127%
	b)	rent expenses (Row 41 = Row 44 + Row 43), of which:	41	369	421	649	510	199	399	1.348	2.297	450%	138%
	b1)	- to operators with full/majority state capital	42	289	345	345	330	172	1.007	1.007	1.843	558%	114%
	b2)	- to operators with private capital	43	79	76	303	180	113	227	340	454	252%	226%
	c)	insurance premiums	44	12.530	13.162	12.580	12.263	3.633	7.276	10.909	14.543	119%	98%
	A3	Expenses with other services performed by third parties (Row 45 = Row 46 + Row 47 + Row 49 + Row 56 + Row 61 + Row 62 + Row 66 + Row 67 + Row 68 + Row 77), of which:	45	109.471	151.022	134.770	105.932	40.208	88.269	129.995	184.459	174%	97%
	a)	expenses with collaborators	46	-	-	-	-	-	-	-	-	0%	0%
	b)	expenses with commissions and fees, of which:	47	52	278	770	9	3.182	6.367	9.552	12.736	136578%	18%
	b1)	expenses with legal consultancy	48	43	258	758	-	-	-	-	-	#DIV/0!	0%
	c)	entertainment, promotion and advertising expenses (L.51+L.53), of which:	49	198	777	711	575	328	819	1.505	2.118	368%	290%
	c1)	hospitality expenses, of which:	50	128	369	369	421	79	171	226	340	81%	330%
		- meal coupons related to Law 193/2006, as further amended	51	-	-	-	-	-	-	-	-	0%	0%
	c2)	promotion and advertising expenses, of which:	52	71	408	342	154	249	648	1.279	1.778	1154%	218%

0	1	INDICATORS	Row no.	Achieved in 2020	Provisions for the previous year 2021			Proposals for the current year 2022				% 7=6/5	% 8=5/3a
					Approved according to OGMS Resolution No. 7/06.05.2021	Approved according to OGMS Resolution No. 11/28.11.2021	Achieved / Preliminary in 2021	of which:					
								Q1	Q2	Q3	Year		
		2	3	3a	4	4a	5	6a	6b	6c	6	7	8
		- vouchers for promotion and advertising expenses, according to Law No. 193/2006, as further amended	53	-	-	-	-	-	-	-	-	0%	0%
		- vouchers for marketing campaigns, market studies, promotion on existing or new markets, according to Law 193/2006, as further amended	54	-	-	-	-	-	-	-	-	0%	0%
		- expenses with product promotion	55	-	-	-	-	-	-	-	-	0%	0%
d)		Sponsorship expenses, according to O.U.G. [Government Emergency Ordinance] No. 2/2015 (Row 56 = Row 57 + Row 58 + Row 60), of	56	9.500	10.000	10.000	7.902	3.380	6.655	9.710	13.037	165%	83%
d1)		sponsorship expenses in the medical and health fields	57	8.254	4.000	4.000	3.428	1.300	2.600	3.900	5.200	152%	42%
d2)		sponsorship expenses in education, social and sports fields, of which:	58	905	4.000	4.000	4.125	1.430	2.755	3.860	5.237	127%	456%
		- for sports clubs	59	-	-	5	5	-	-	-	-	0%	0%
d3)		sponsorship expenses for other actions and activities	60	341	2.000	2.000	349	650	1.300	1.950	2.600	745%	102%
e)		expenses with the transportation of goods and persons	61	5.748	6.633	6.608	5.901	1.700	3.424	5.074	6.723	114%	103%
f)		expenses with travels, secondments, transfers, of which:	62	919	3.401	2.337	951	669	1.436	2.265	3.066	322%	103%
		- per diem expenses (Row 63 = Row 64 + Row 65), of which:	63	304	635	381	371	117	242	381	513	138%	122%
		- internal	64	96	257	132	145	49	97	150	199	137%	151%
		- external	65	208	378	249	225	69	145	231	313	139%	109%
g)		postal expenses and telecommunications taxes	66	604	862	642	526	141	283	424	565	107%	87%
h)		expenses with banking and assimilated services	67	262	262	419	317	121	268	394	546	172%	121%
i)		other expenses with services provided by third parties, of which:	68	19.319	24.347	21.686	17.755	6.614	13.411	19.915	26.319	148%	92%
11)		insurance and security expenses	69	2.317	3.000	2.746	2.644	718	1.435	2.153	2.891	109%	114%
12)		expenses with the maintenance and operation of computing technology	70	16.100	18.641	16.302	12.707	4.318	8.234	12.178	16.322	128%	79%
13)		expenses with professional training	71	840	2.318	2.299	2.347	1.551	3.689	5.510	7.012	299%	280%
14)		expenses with the reassessment of tangible and intangible expenses, of which:	72	4	165	150	6	5	10	10	10	179%	0%
		- related to goods from the public domain	73	-	-	-	-	-	-	-	-	0%	0%
15)		expenses with services provided by branches	74	-	-	-	-	-	-	-	-	0%	0%
16)		expenses with the recruitment and hiring of management personnel according to emergency government ordinance 109/2011	75	3	-	-	-	-	-	-	-	0%	0%
17)		expenses with tender procedure announcements and other announcements	76	56	223	190	53	22	43	64	84	161%	93%
		other expenses	77	72.869	104.462	91.596	71.995	24.071	55.606	81.157	119.349	166%	99%
B.		Expenses with fees, taxes and assimilated payments (Row 78 = Row 79 + Row 80 + Row 81 + Row 82 + Row 83 + Row 84), of which:	78	182.693	180.306	180.056	182.918	190.951	220.337	249.724	356.896	195%	100%
a)		expenses with the tax for the activity of operating mineral resources	79	-	-	-	-	-	-	-	-	0%	0%
b)		expenses with the royalty for the concession of public assets and mineral resources	80	-	-	-	-	-	-	-	-	0%	0%
c)		expenses with the license tax	81	-	-	-	-	-	-	-	-	0%	0%
d)		expenses with the authorization tax	82	9.932	9.940	9.940	9.930	2.485	4.970	7.455	9.940	100%	100%
e)		expenses with the environment tax	83	102.345	103.583	103.290	102.267	26.067	52.083	78.100	104.116	102%	100%
f)		expenses with other taxes and duties	84	70.416	66.783	66.826	70.722	162.399	163.284	164.169	242.840	343%	100%
C.		Personnel expenses (Row 85 = Row 86 + Row 99 + Row 103 + Row 112), of which:	85	453.790	471.283	485.637	459.638	123.082	270.335	419.076	574.133	125%	101%
C0		Salary-related expenses (Row 86 = Row 87 + Row 91)	86	415.654	429.252	439.256	421.308	111.419	246.555	382.580	524.539	125%	101%
C1		Salary expenses (Row 87 = Row 88 + Row 89 + Row 90), of which:	87	370.411	376.039	385.075	371.670	102.938	213.066	339.182	464.260	125%	100%
		a) Base salaries	88	256.720	267.020	264.399	258.025	75.532	155.047	244.613	336.536	130%	101%
		b) bonuses, premiums and other extra payments related to the base salary (according to CCM)	89	101.641	97.793	109.046	105.684	26.871	57.149	88.418	115.699	109%	104%
		c) other extra payments (according to CCM)	90	12.051	11.226	11.630	7.960	535	870	6.151	12.025	151%	66%
C2		Bonuses Row 91 = Row 92 + Row 95 + Row 96 + Row 97 + Row 98), of which:	91	45.243	53.214	54.181	49.638	8.480	33.489	43.397	60.279	121%	110%
		a) social expenses provided under art. 25 of Law No. 227/2015 on the fiscal code*, as further amended and supplemented, of which:	92	10.562	12.048	13.163	11.435	2.851	5.600	9.941	14.424	126%	108%
		- nursery coupons according to Law 193/2006, as further amended;	93	-	-	-	-	-	-	-	-	0%	0%
		- vouchers for social expenses according to Law 193/2006, as further amended;	94	-	-	-	-	-	-	-	-	0%	0%
		b) meal coupons;	95	603	714	838	708	278	531	785	1.039	147%	117%
		c) vacation vouchers;	96	4.322	5.180	5.188	4.454	-	-	-	5.978	134%	103%
		d) expenses with the employees' participation in the profit obtained in the previous year	97	18.652	21.326	21.326	21.173	-	18.422	21.000	21.000	99%	114%
		e) other expenses according to CCM.	98	11.104	13.945	13.666	11.867	5.352	8.936	11.672	17.838	150%	107%
C3		Other personnel expenses (Row 99 = Row 100 + Row 101 + Row 102), of which:	99	-	-	-	-	-	-	-	-	0%	#DIV/0!
		a) expenses with compensations for early release of personnel	100	-	-	-	-	-	-	-	-	0%	0%
		b) expenses with the salary rights payable based on judgments	101	-	-	-	-	-	-	-	-	0%	0%
		c) salary expenses related to restructuring, privatization, receiver, other commissions and committees	102	-	-	-	-	-	-	-	-	0%	#DIV/0!



0	1	INDICATORS	Row no.	Achieved in 2020	Provisions for the previous year 2021			Proposals for the current year 2022				% 7=6/5	% 8=5/3a
					Approved according to OGMS Resolution No. 7/06.05.2021	Approved according to OGMS Resolution No. 11/28.11.2021	Achieved / Preliminary in 2021	of which:					
								Q1	Q2	Q3	Year		
		2	3	3a	4	4a	5	6a	6b	6c	6	7	8
	c)	with the amounts representing increases of salary expenses related to their reinstatement, for the entire year 2022, determined by the increase of the number of personnel in 2021 as a result of diversification/extension of the activity provided by normative acts.	147c)	6.393	-	10.004	10.004	-	-	-	-	0%	156%
	d)	with the amounts representing increases of salary expenses determined by the granting, in 2022, of salary increases and bonuses provided by normative acts or court decisions and / or by the increase of staff number, in 2022, as a result of diversification / extension of activity provided by normative acts or court decisions;	147d)								57.898	0%	0%
4		No. of employees estimated at the end of the year	148	2.011	2.458	2.509	2.205	x	x	x	2.681	122%	110%
5		Average number of employees	149	2.028	2.198	2.103	2.002	x	x	x	2.466	123%	99%
6	a)	Average monthly earnings per employee (RON/person) calculated based on salary expenses (Row 147/Row 149 )/12*1000	150	17.080	16.274	17.406	17.537	x	x	x	17.726	101%	103%
	b)	Average monthly earnings per employee (RON/person) calculated based on salary expenses, according to OG [Government Ordinance] 26/2013 [(Row 147 – Row 92* - Row 97)/Row 149 ]/12*1000	151	15.879	15.009	16.039	16.180	x	x	x	16.529	102%	102%
	c)	Average monthly earnings per employee (RON/person) calculated based on salary expenses, recalculated according to OG No. 26/2013 and the annual state budget law	152	15.611	15.009	15.643	15.763	x	x	x	15.603	99%	101%
7	a)	Labor productivity in value units per total average personnel (thousand RON/person) (Row 2/Row 149 )	153	1.233	1.220	1.418	1.589	x	x	x	2.068	130%	129%
	b)	Labor productivity in value units per total average personnel, recalculated according to the annual state budget law	154	1.233	1.220	1.418	1.589	x	x	x	2.068	130%	129%
	c)	Labor productivity in physical units per total average personnel (quantity of finished products/person) W=QPF/Row 149	155	-	-	-	-	x	x	x	-	0%	0%
	c1)	Elements for calculating labor productivity in physical units, of which	156	-	-	-	-	x	x	x	-	0%	0%
		- quantity of finished products (QPF)	157	-	-	-	-	x	x	x	-	0%	0%
		- average price (p)	158	-	-	-	-	x	x	x	-	0%	0%
		- value=QPF x p	159	-	-	-	-	x	x	x	-	0%	0%
		- share in total operating revenues = Row 157/Row 2	160	-	-	-	-	x	x	x	-	0%	0%
8		Outstanding payments	161	-	-	-	-	-	-	-	-	0%	0%
9		Outstanding receivables, of which::	162	1.822	1.721	2.050	3.032	-	-	-	3.302	0%	0%
		- from operators with full/majority state capital	163	1.809	1.709	2.020	2.975	-	-	-	3.275	0%	0%
		- from operators with private capital	164	12	11	30	56	-	-	-	26	0%	453%
		- from the state budget	165	-	-	-	-	-	-	-	-	0%	0%
		- from the local budget	166	-	-	-	-	-	-	-	-	0%	0%
		- from other entities	167	-	-	-	-	-	-	-	-	0%	0%
10		Credits for financing current activities (reimbursable balance)	168	-	-	-	-	-	-	-	-	0%	0%
11		Total distributions/redistributions according to OUG of 29/2017 from:	169	-	-	-	-	-	-	-	-	0%	0%
		- other reserves	170	-	-	-	-	-	-	-	-	0%	0%
		- retained earnings	171	-	-	-	-	-	-	-	-	0%	0%

\*) within the limit provided under art. 25 par. 3 let. b from Law No. 227/2015 on the fiscal code, as further amended and supplemented

\*\*) the amounts that are not considered when ascertaining the increase of the average monthly gross earnings, provided in the state budget annual law, shall be shown separately

\*\*\*\*) The current income tax presented under row 141 contains the net deferred tax

Chief Executive Officer  
Cosmin Ghita

Deputy Chief Executive Officer  
Dan Laurentiu Tudor

Chief Financial Officer  
Paul Ichim