

Details of the economic-financial indicators provided in the revenue and expense budget and their distribution by quarters

0	1	INDICATORS	Row no.	Provisions for the previous year 2020		Proposals for the current year 2021		Proposed rectification, current year 2021	%	%	of which:			
				Approved according to OGMS Resolution no. 3/05.03.2020	Achieved in 2020	Approved according to OGMS Resolution no. 7/06.05.2021	Achieved in 30.06.2021				Q1	Q2	Q3	Q4
				4	5	6	7							
			3						9 = 8/5 x 100	10 = 8/6 x 100	11	12	13	14
L		TOTAL REVENUES (Row 1 = Row 2 + Row 22)	1	2,637,573	2,585,894	2,740,197	1,414,366	3,037,383	117%	111%	719,740	1,414,366	2,216,491	3,037,383
1		Total operating revenues (Row 2 + Row 3 + Row 8 + Row 9 + Row 12 + Row 13 + Row 14), of which:	2	2,578,573	2,501,364	2,682,021	1,382,554	2,981,942	119%	111%	704,473	1,382,554	2,166,824	2,981,942
	a)	from sold production (Row 3 = Row 4 + Row 5 + Row 6 + Row 7), of which:	3	2,547,326	2,434,988	2,614,421	1,340,662	2,902,201	119%	111%	684,204	1,340,662	2,096,608	2,902,201
	a1)	from the sale of products	4	2,545,266	2,432,252	2,613,381	1,339,565	2,900,364	119%	111%	683,535	1,339,565	2,095,190	2,900,364
	a2)	from provided services	5	-	-	-	-	-	-	-	-	-	-	
	a3)	from royalties and rents	6	972	925	654	410	782	85%	120%	210	410	609	782
	a4)	other revenues	7	1,088	1,810	385	686	1,055	58%	274%	458	686	809	1,055
	b)	from the sale of commodities	8	13,498	13,725	13,373	6,356	13,504	98%	101%	3,457	6,356	9,841	13,504
	c)	from operating subsidies and transfers related to the net turnover (Row 9 = Row 10 + Row 11), of which:	9	-	-	-	-	-	-	-	-	-	-	
	c1)	subsidies, in compliance with the legal provisions in force	10	-	-	-	-	-	-	-	-	-	-	
	c2)	Transfers, in compliance with the legal provisions in force	11	-	-	-	-	-	-	-	-	-	-	
	d)	from the production of assets	12	-	1,057	27,743	6,994	26,019	2463%	94%	3,188	6,994	13,693	26,019
	e)	revenues related to the cost of the production in progress	13	1,570	33,785	6,010	19,925	16,662	49%	277%	9,813	19,925	26,750	16,662
	f)	other operating revenues (L.15+L.16+L.19+L.20+L.21), of which:	14	19,320	17,810	20,474	8,617	23,557	132%	115%	3,812	8,617	19,932	23,557
	f1)	from fines and penalties	15	100	387	100	750	4,277	1104%	4277%	185	750	4,248	4,277
	f2)	from the sale of assets and other capital operations (Row 16 = Row 17 + Row 18), of which:	16	4,863	1,192	6,027	18	4,220	354%	70%	4	18	4,220	4,220
		- tangible assets	17	4,863	1,192	6,027	18	4,220	354%	70%	4	18	4,220	4,220
		- intangible assets	18	-	-	-	-	-	-	-	-	-	-	
	f3)	from investment subsidies	19	14,356	14,347	14,348	7,182	14,356	100%	100%	3,593	7,182	10,769	14,356
	f4)	from the capitalization of CO2 certificates	20	-	-	-	-	-	-	-	-	-	-	
	f5)	other revenues	21	-	1,884	-	668	703	37%	-	29	668	694	703
2		Financial revenues (Row 22 = Row 23 + Row 24 + Row 25 + Row 26 + Row 27), of which:	22	59,000	84,530	58,176	31,811	55,440	66%	95%	15,267	31,811	43,667	55,440
	a)	from financial assets	23	-	-	-	-	-	-	-	-	-	-	
	b)	from financial investments	24	-	-	-	-	-	-	-	-	-	-	
	c)	from exchange rate differences	25	15,000	26,019	16,021	5,170	7,391	28%	46%	1,769	5,170	6,248	7,391
	d)	from interests	26	44,000	58,507	42,155	26,641	48,048	82%	114%	13,499	26,641	37,418	48,048
	e)	other financial revenues	27	-	4	-	-	2	45%	0%	-	-	2	
II		TOTAL EXPENSES (Row 28 = Row 29 + Row 130)	28	1,986,236	1,770,485	2,077,109	949,890	2,100,706	119%	101%	437,481	949,890	1,484,301	2,100,706
I		Operating expenses (Row 29 = Row 30 + Row 78 + Row 85 + Row 113), of which:	29	1,932,157	1,729,972	2,042,425	927,406	2,060,317	119%	101%	421,772	927,406	1,454,139	2,060,317
	A.	Expenses with goods and services (Row 30 = Row 31 + Row 39 + Row 45), of which:	30	643,761	522,070	755,546	366,711	735,304	141%	97%	142,124	366,711	548,136	735,304
	A1	Inventory expenses (Row 31 = Row 32 + Row 33 + Row 36 + Row 37 + Row 38), of which:	31	387,599	333,522	486,137	268,917	488,728	147%	101%	99,011	268,917	381,385	488,728
	a)	expenses with raw materials	32	131,311	132,766	144,397	70,934	138,840	105%	96%	39,168	70,934	107,331	138,840
	b)	expenses with consumables, of which:	33	81,620	63,865	86,964	36,708	80,938	127%	93%	13,772	36,708	54,183	80,938
	b1)	expenses with spare parts	34	22,177	15,357	24,881	10,764	22,908	149%	92%	2,654	10,764	14,276	22,908
	b2)	fuel expenses	35	4,128	2,485	3,322	1,221	2,934	118%	88%	375	1,221	1,705	2,934
	c)	expenses regarding materials such as inventory items	36	4,175	1,596	3,403	1,449	3,545	222%	104%	1,018	1,449	2,292	3,545
	d)	energy and water expenses	37	81,045	80,010	89,164	39,531	85,889	107%	96%	21,692	39,531	62,023	85,889
	e)	commodity expenses	38	89,448	55,286	162,210	120,286	179,517	325%	111%	23,361	120,286	155,556	179,517
	A2	Expenses with services provided by third parties (Row 39 = Row 40 + Row 41 + Row 44), of which:	39	93,938	79,077	118,387	52,087	111,807	141%	94%	18,767	52,087	83,413	111,807
	a)	expenses with maintenance and repairs	40	78,365	66,178	104,803	46,062	98,578	149%	94%	15,100	46,062	73,883	98,578

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	d)	the amounts representing increases in salary expenses related to their reinstatement, for the entire year 2021, determined as a result of granting from the unemployment insurance budget the indemnity of 75% of the base salary, or as a result of settling part of the salary for the employees who have benefited from technical unemployment, representing 41.5% of the gross base salary corresponding to the job held, but not more than 41.5% of the average gross salary laid down by Law No. 6/2020 of the state social insurance budget for 2020;	147d)											
	e)	the amounts representing increases of salary expenses related to the increase in the number of staff members in 2021, as a result of the diversification/extension of the activity laid down by normative acts.	147e)											
4		No. of employees estimated at the end of the year	148	2,367	2,011	2,458	2,062	2,509	125%	102%	x	x	x	2,509
5		Average number of employees	149	2,246	2,028	2,198	2,025	2,103	104%	96%	x	x	x	2,103
6	a)	Average monthly earnings per employee (RON/person) calculated based on salary expenses (Row 147/Row 149)/12*1000)	150	15,930	17,080	16,274	7,500	17,406	102%	107%	x	x	x	17,406
	b)	Average monthly earnings per employee (RON/person) calculated based on salary expenses, according to OG [Government Ordinance] 26/2013 [(Row 147 – Row 92* – Row 97)/Row 149]/12*1000	151	14,924	15,879	15,009	6,684	16,039	101%	107%	x	x	x	16,039
	c)	Average monthly earnings per employee (RON/person) calculated based on salary expenses, recalculated according to OG No. 26/2013 and the annual state budget law	152	14,654	15,611	15,009	6,684	16,039	103%	107%	x	x	x	16,039
7	a)	Labor productivity in value units per total average personnel (thousand RON/person) (Row 2/Row 149)	153	1,148	1,233	1,220	683	1,418	115%	116%	x	x	x	1,418
	b)	Labor productivity in value units per total average personnel, recalculated according to the annual state budget law	154	1,148	1,233	1,220	683	1,418	115%	116%	x	x	x	1,418
	c)	Labor productivity in physical units per total average personnel (quantity of finished products/person) W=QPF/Row 149	155	-	-	-	-	-	-	-	x	x	x	-
	c1)	Elements for calculating labor productivity in physical units, of which	156	-	-	-	-	-	-	-	x	x	x	-
		- quantity of finished products (QPF)	157	-	-	-	-	-	-	-	x	x	x	-
		- average price (p)	158	-	-	-	-	-	-	-	x	x	x	-
		- value=QPF x p	159	-	-	-	-	-	-	-	x	x	x	-
		- share in total operating revenues = Row 157/Row 2	160	-	-	-	-	-	-	-	x	x	x	-
8		Outstanding payments	161	-	-	-	-	-	-	-	-	-	-	-
9		Outstanding receivables, of which::	162	-	1,822	1,721	2,067	2,050	113%	119%	-	-	-	2,050
		- from operators with full/majority state capital	163	-	1,809	1,709	2,067	2,020	112%	118%	-	-	-	2,020
		- from operators with private capital	164	-	12	11	-	30	241%	261%	-	-	-	30
		- from the state budget	165	-	-	-	-	-	-	-	-	-	-	-
		- from the local budget	166	-	-	-	-	-	-	-	-	-	-	-
		- from other entities	167	-	-	-	-	-	-	-	-	-	-	-
10		Credits for financing current activities (reimbursable balance)	168	-	-	-	-	-	-	-	-	-	-	-
11		Total distributions/redistributions according to OUG of 29/2017 from:	169	-	-	-	-	-	-	-	-	-	-	-
		- other reserves	170	-	-	-	-	-	-	-	-	-	-	-
		- retained earnings	171	-	-	-	-	-	-	-	-	-	-	-

*) within the limit provided under art. 25 par. 3 let. b from Law No. 227/2015 on the fiscal code, as further amended and supplemented

**) the amounts that are not considered when ascertaining the increase of the average monthly gross earnings, provided in the state budget annual law, shall be shown separately

(*)*) The current income tax presented under row 141 contains the net deferred tax

Chief Executive Officer
Cosmin Ghita

Deputy Chief Executive Officer
Dan Laurentiu Tudor

Chief Financial Officer
Paul Ichim